



International Aerospace Quality Group

# **Managing Product and Process Variations in Support of 9103**

## ***"Variation Management of Key Characteristics"***

**Education Package – Based on 9103:2001 Version**

# Contents & Document Structure

- Introduction: Why manage variation?
  - What is variation?
  - Why manage variation?
- To know more about Key Characteristics
  - What are Key characteristics ?
  - Identifying Key Characteristics
    - Benefits of identifying Key Characteristics
    - Who, Why and How to determine Key Characteristics ?
    - Approaches and tools to determine Key Characteristics

# Contents & Document Structure -cont.

## ■ **9103 presentation**

- Scope of 9103
- KC and 9103 applicability
- 9103: A seven stage process
  - Stage 1 Understand Key Characteristics and Required Performance
  - Stage 2 Plan Manufacturing Processes
  - Stage 3 Operate on Trial Basis to Generate Data
  - Stage 4 Analyse data to identify appropriate Action and
  - Stage 5 Take action from study (operate, re-design and improve)
  - Stage 6 Continue to Monitor the Performance
  - Stage 7 Is a Process Change required ?

# Contents & Document Structure -cont.

- **9103 presentation –cont.**
  - Summary and key factors of success
    - Summary of actions
    - 9103 stages in relation to First Article Inspection, Process Reproducibility and PDCA cycle
    - Key factors of success

# Why manage variation?

## *What is variation?*

- No two products or processes are exactly alike
- Variation exists because any process contains many sources of variation
- The differences may be large or immeasurably small, but always present
- Problems occur when the variation exceeds what the customer expects

# Why manage variations?

- Variation of some sort is responsible for all non-conformances / customer dissatisfaction
- All non-conformances cost money, which reduces investment, money available for pay rises, potential to retain business
- By reducing variation it reduces the risk of non-conformances and improves ease of assembly
- Process Control helps to identify:
  - Different types of variation
  - The amount of variation
  - How well the process will meet customer requirements
- Once we know how much variation exists and the source, we can take steps to reduce it

# Why manage variations?

## *Why do we need to minimise product and process variations?*

- To enhance confidence that all your true stakeholder expectations are met
- To continuously improve the overall business results
  - To drive the continuous improvement of manufacturing processes
  - To reduce costs by eliminating wastes and unnecessary efforts
    - Levels of non conformances
    - Fitting/adjustment/selective assembly
    - Scraps and rework
    - Inspection and verification
    - Warranty claims
- To improve product performances and reliability



# Why manage variations?

Why do we need to minimise product and process variations?

- Reducing Variation allows to lower total cost of acquisition while improving stakeholder satisfaction



# Why manage variations?

**People generally believe that 99.9% is very good but...**

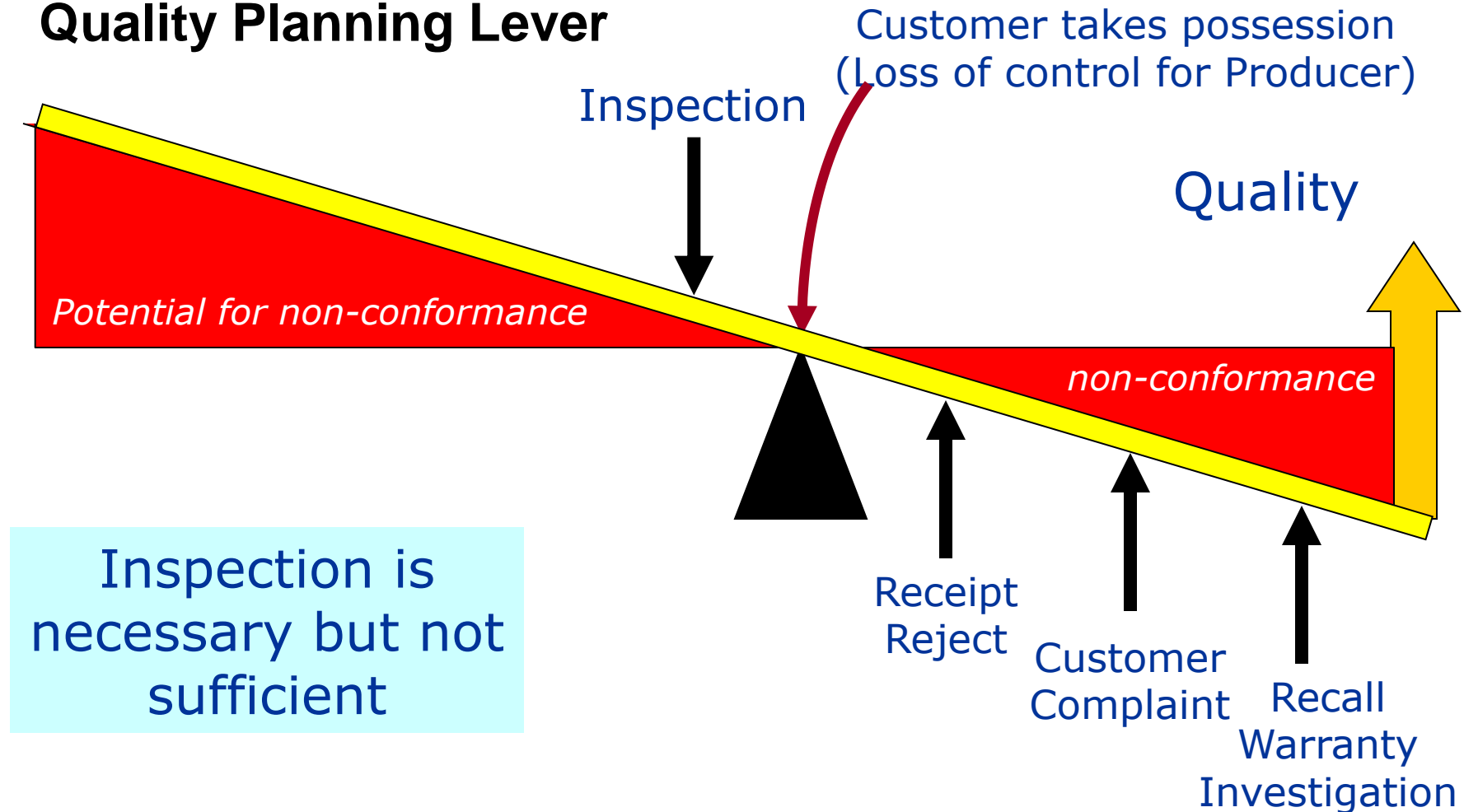
**For a country like USA, 99.9% equates to:**

- 1 hour of unsafe drinking water every month
- 2 unsafe plane landings per day at O'Hare International Airport in Chicago
- 16,000 pieces of mail lost by the U.S. Postal Service every hour
- 20,000 incorrect drug prescriptions per year
- 500 incorrect surgical operations each week
- 50 newborn babies dropped at birth by doctors every day
- 22,000 checks deducted from the wrong bank accounts each hour
- 32,000 missed heartbeats per person per year
- 76 newborn babies each month would be given to the wrong parents

**Do you still believe that 99.9% is good enough everywhere ?**

# Why manage variations?

## Quality Planning Lever



# Why manage variations?

## Quality Planning Lever

### -----Control of Product and Process Variation-----

Plan a method to  
achieve minimum  
variation

Review and  
improve the  
process

Customer takes possession  
(Loss of control for Producer)

Understand  
Customer  
requirements

Run and  
analyze  
the  
process

Inspection

**QUALITY**

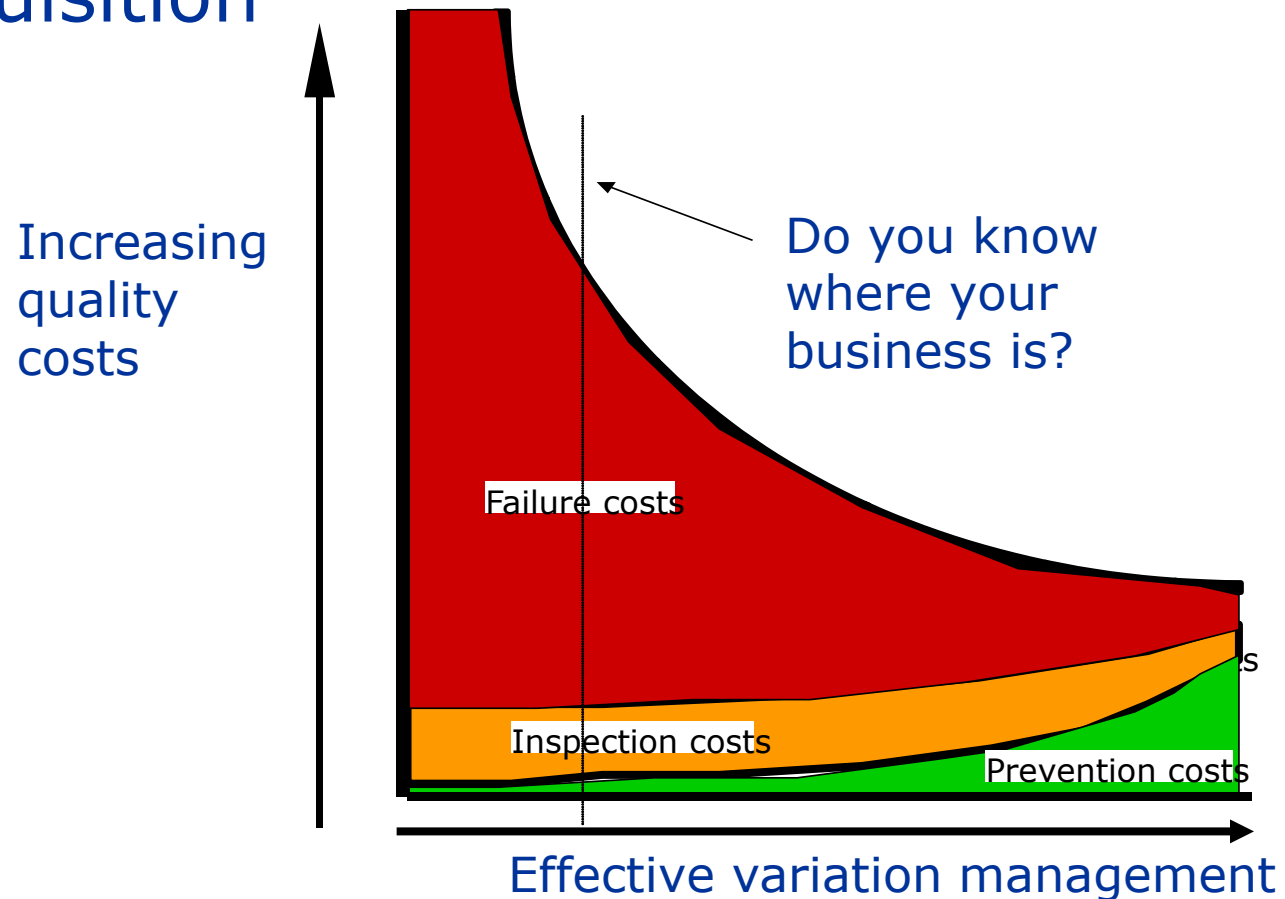


Reducing process  
variation will reduce  
cost of inspection

*non-conformance*

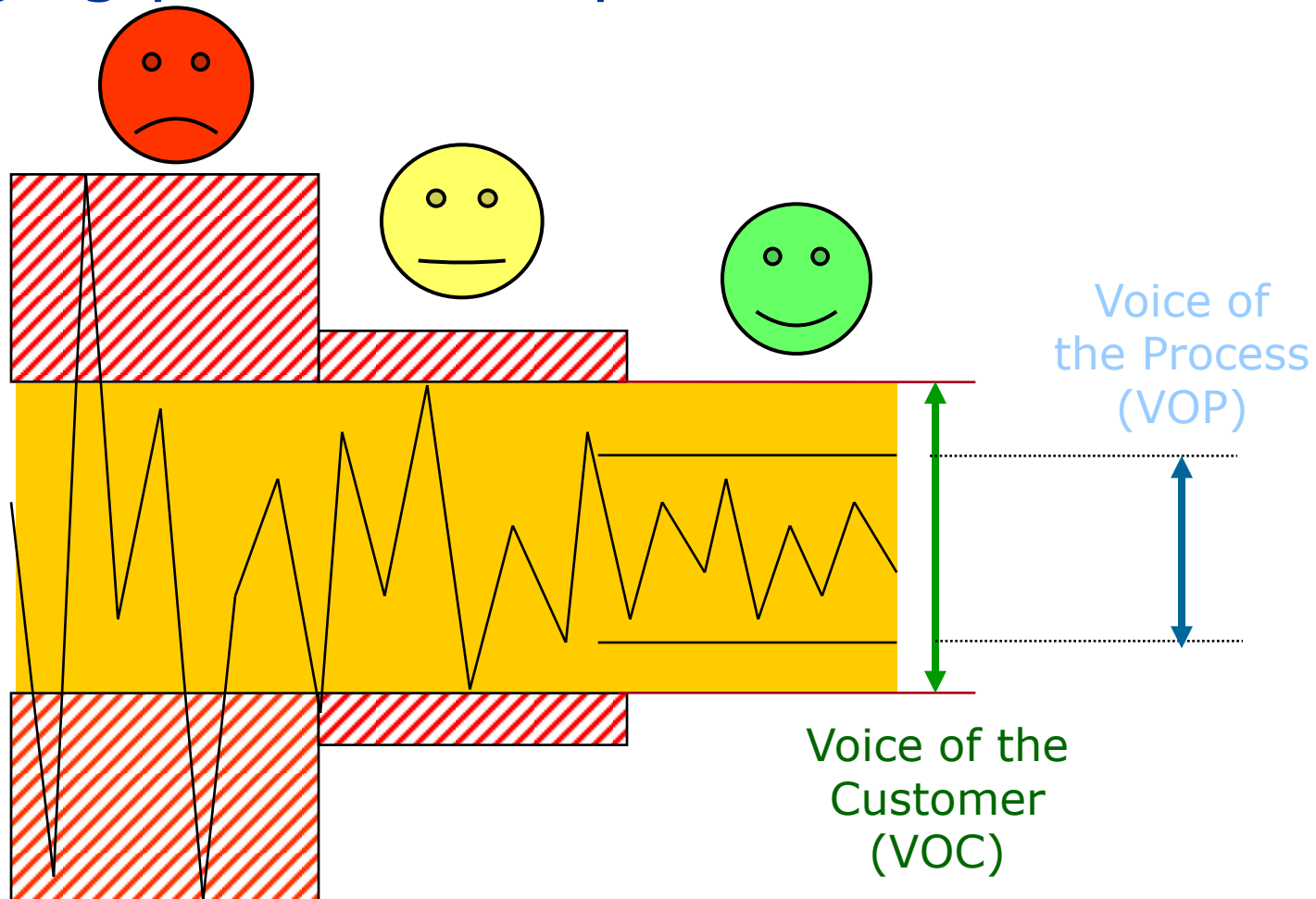
# Why manage variations?

## Impact of Product and Process Variation on Total costs of acquisition



# Why manage variations?

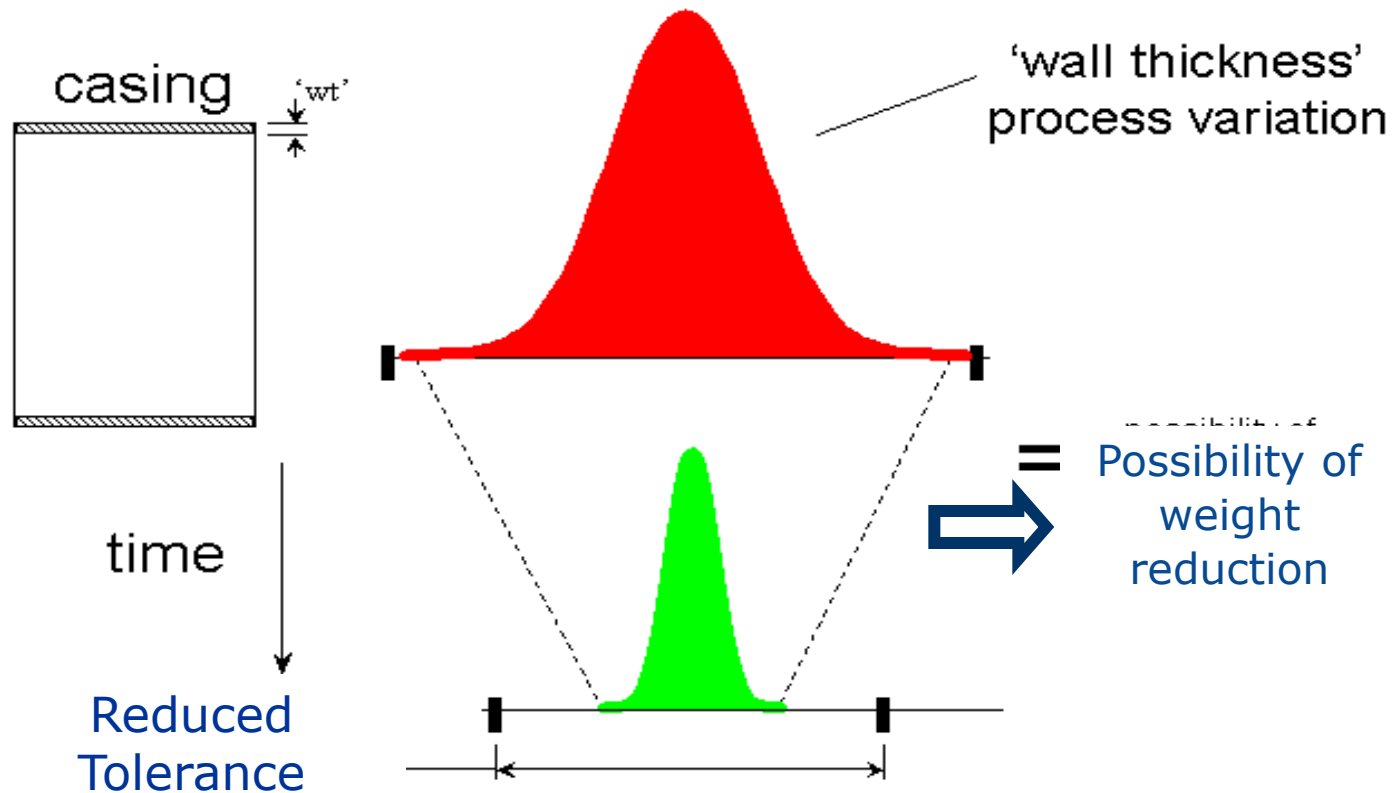
Managing product and process variations



***On Target with minimum variation***

# Why manage variations?

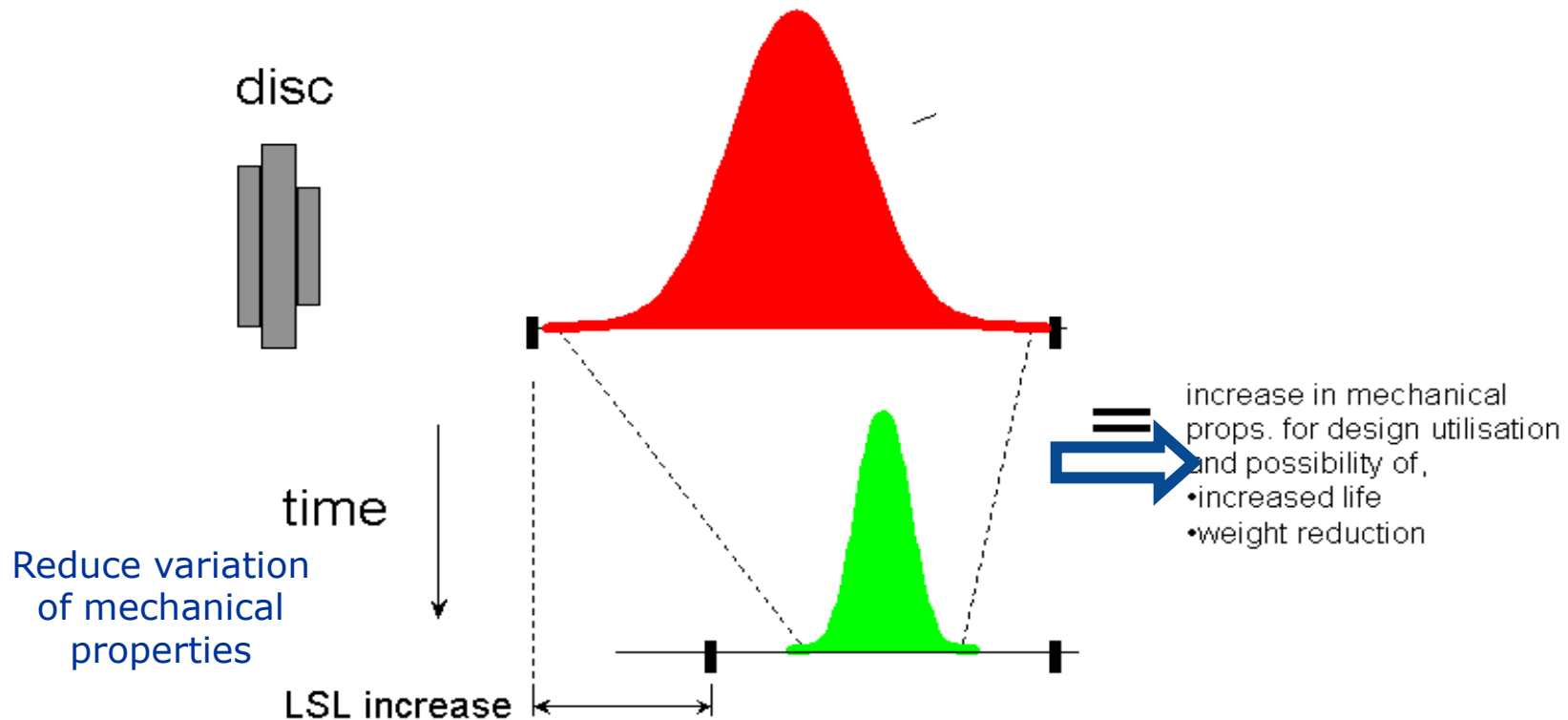
## Why minimal variation?



## Example: Wall thickness

# Why manage variations?

## Why minimal variation?

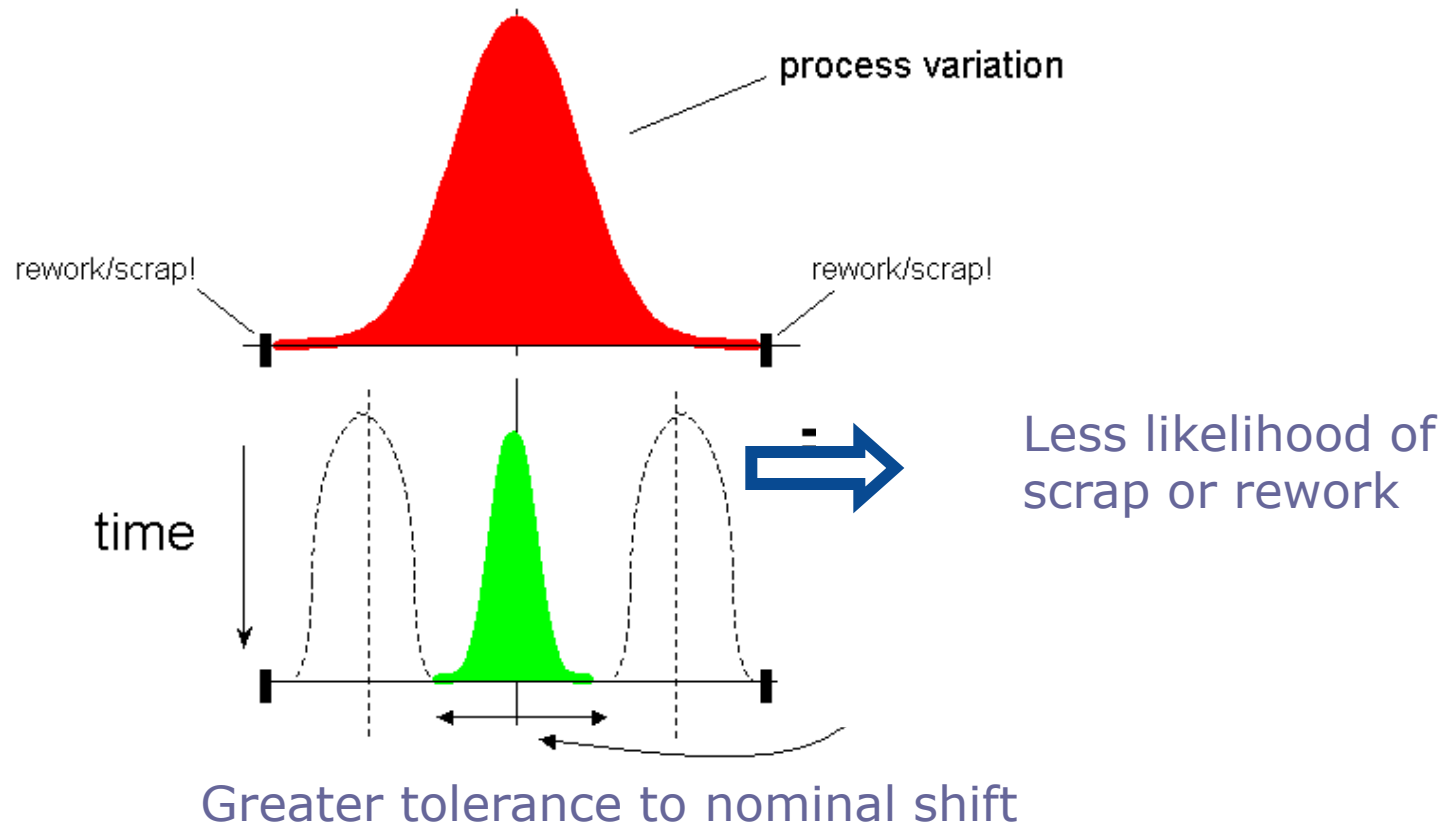


LSL= Lower Spec Limit

## Example: Tensile Strength

# Why manage variations?

## Why minimal variation?



**Example: Reduce number of Quality issues**

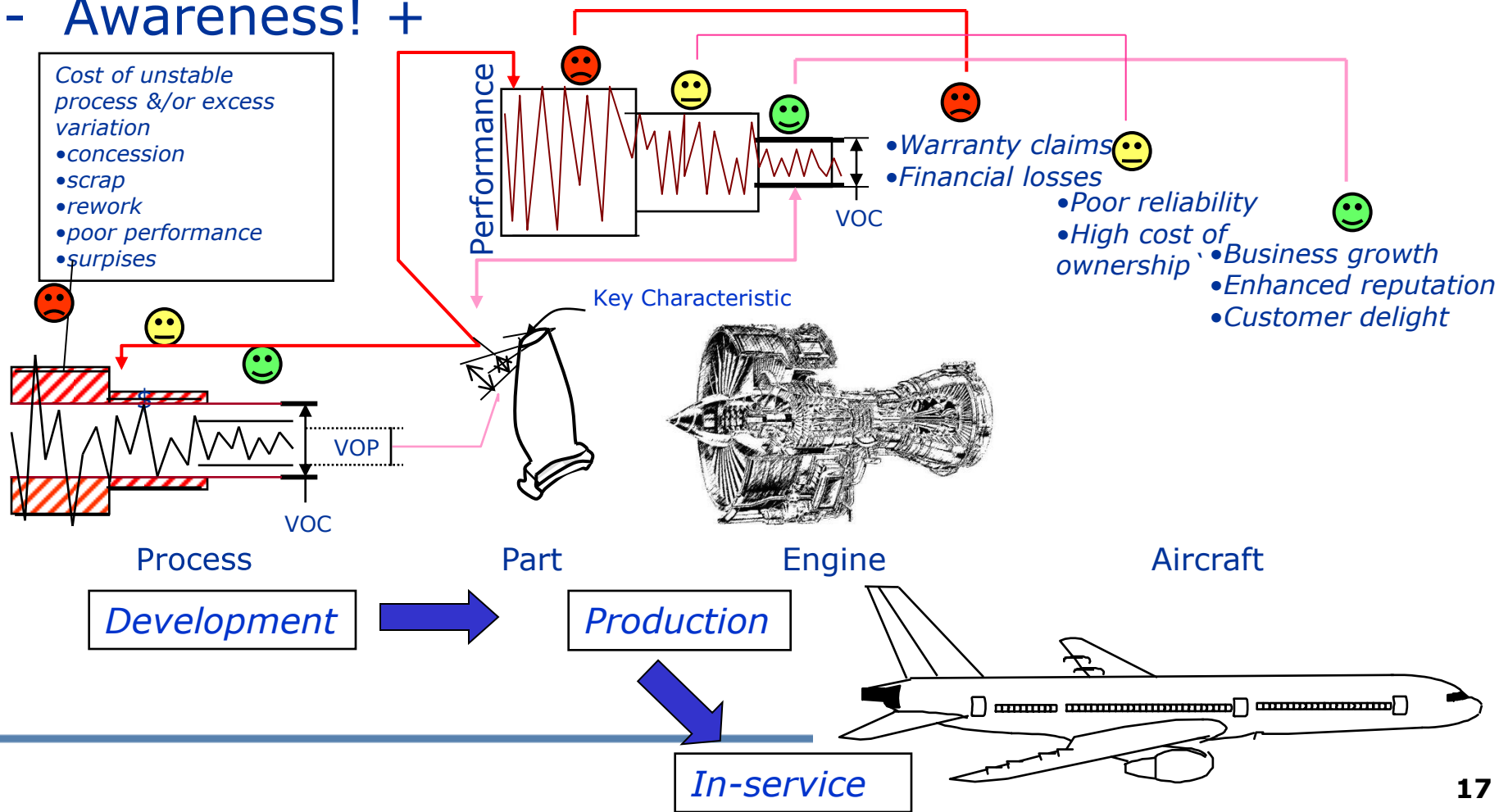


# Why manage variations?

## Process Capability versus Customer Satisfaction

Process Capability → Product → Performance → Customer Satisfaction

- Awareness! +



# Do you know what Key Characteristics are?



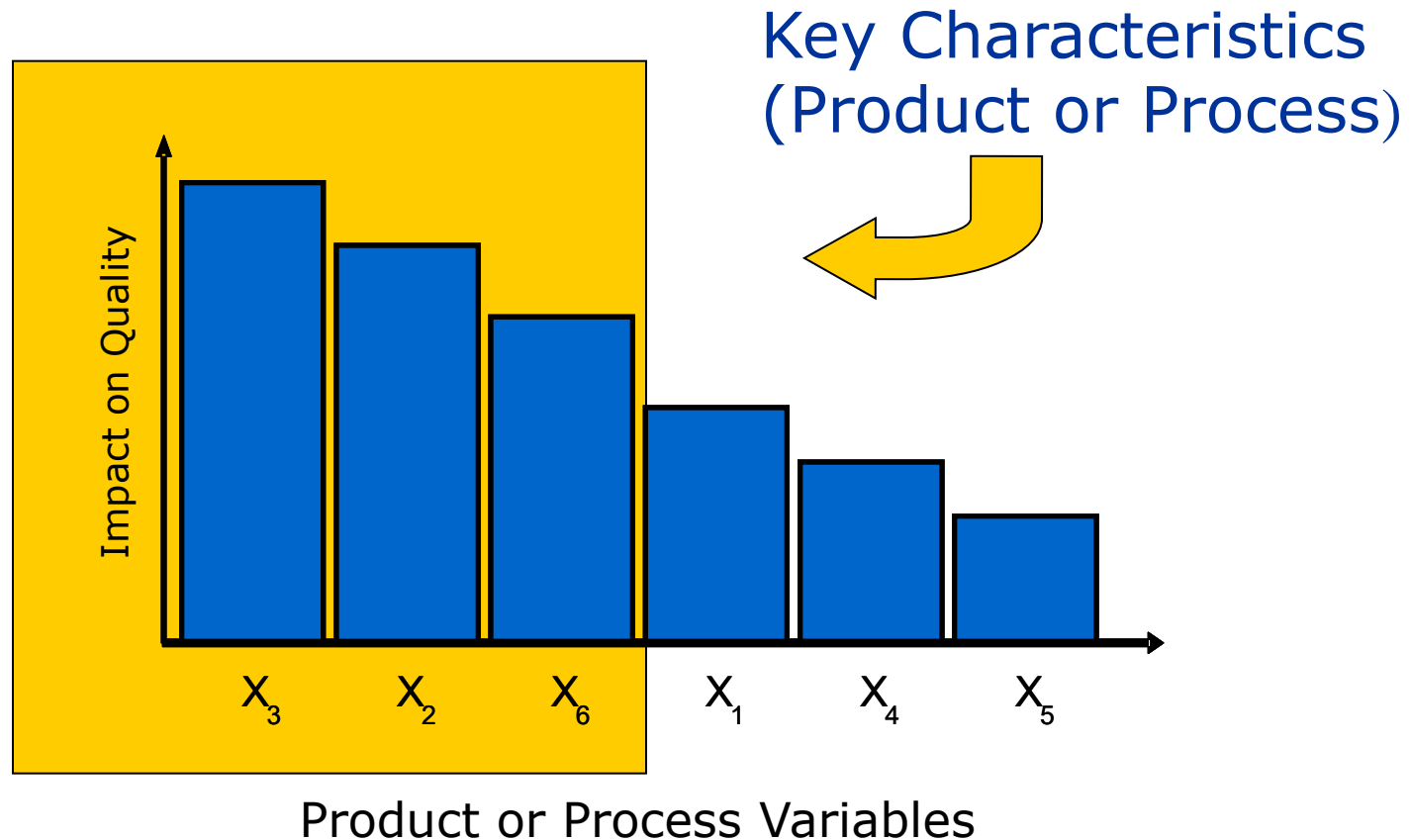
Which ones were missed?

# What are Key Characteristics(KCs)?

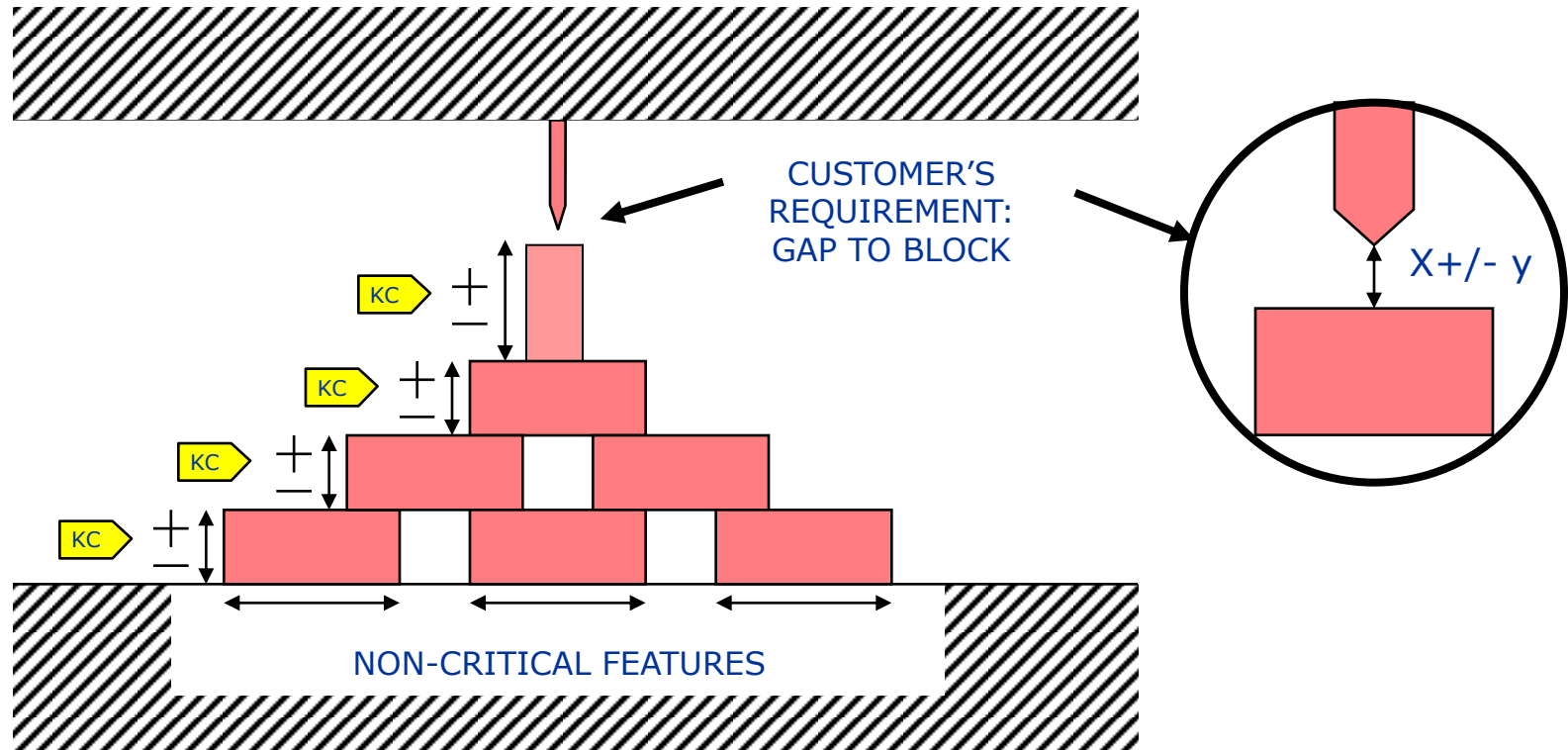
- 9103 Definition : The feature of a material or part whose variation has a significant influence on product fit, performance, service life or manufacturability
  - Key characteristic for a part, sub-assembly or system: selected geometrical, material properties, functional and cosmetic features which are measurable and whose variation is necessary in meeting Customer requirements
  - Key characteristic for a process : selected measurable parameters of a process whose control is essential
  - Substitute Key characteristic : when Customer defined key characteristic is not readily measurable and other characteristic may need to be controlled

# What are Key Characteristics(KCs)?

- KCs are the variables whose attributes have the greatest impact on the Customer Perspective



# What are Key Characteristics(KCs)?

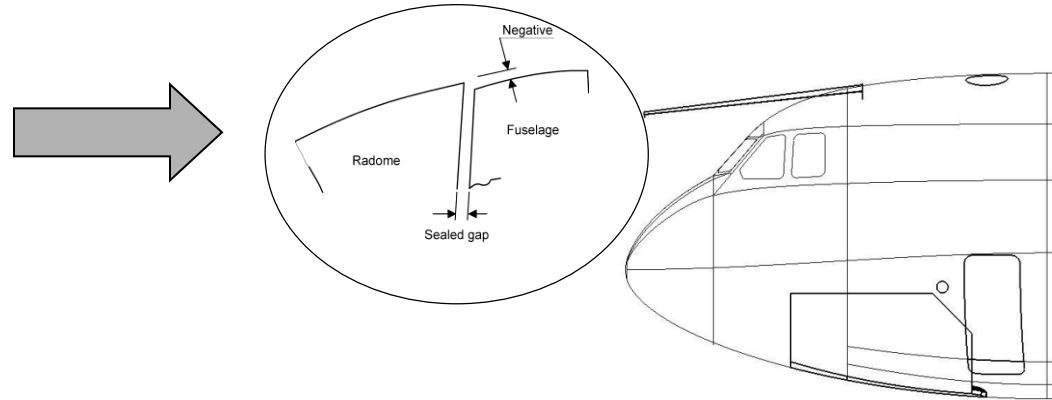


- Key Characteristics are the critical features at every level of a product's design, assembly and manufacture necessary to satisfy the customer's requirements

# What are Key Characteristics(KCs)?

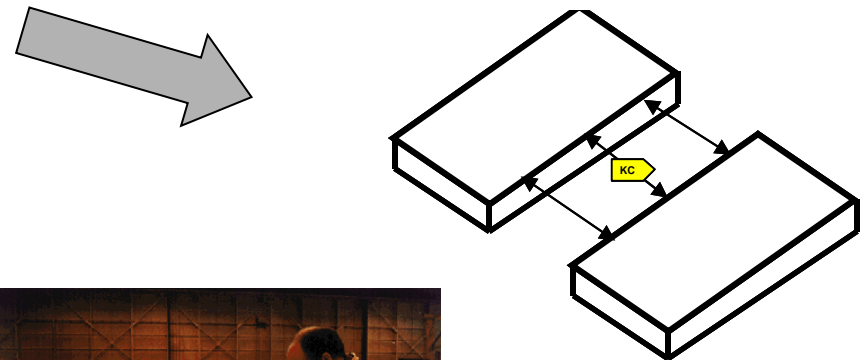
- Product Characteristics

- Example: Aerodynamic gap



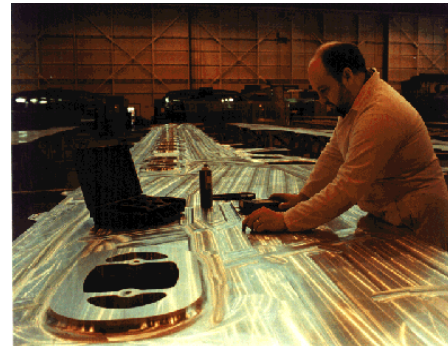
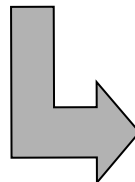
- Assembly Characteristics

- Example: Defined gap between two panels



- Manufacturing Characteristics

- Example: Wing skin thickness



# What are Key Characteristics(KCs)?

## ■ Example 1

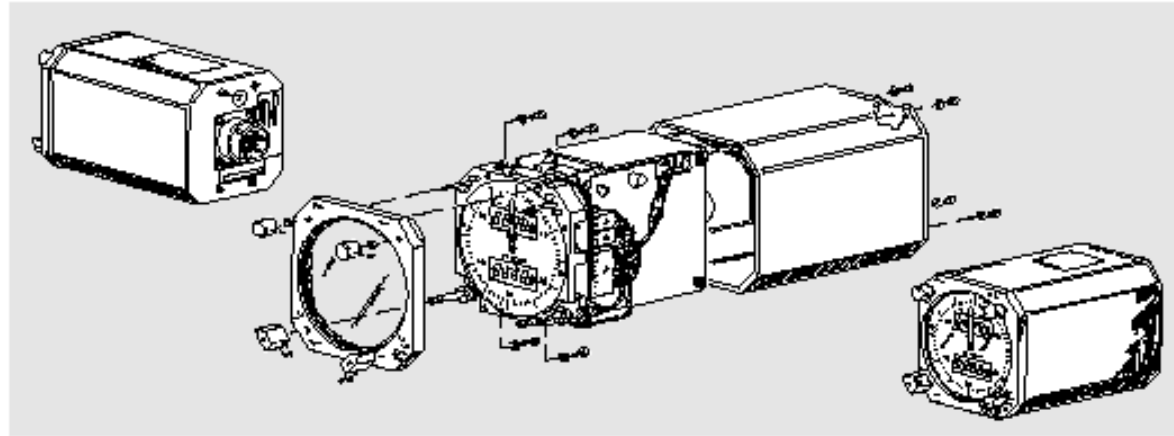
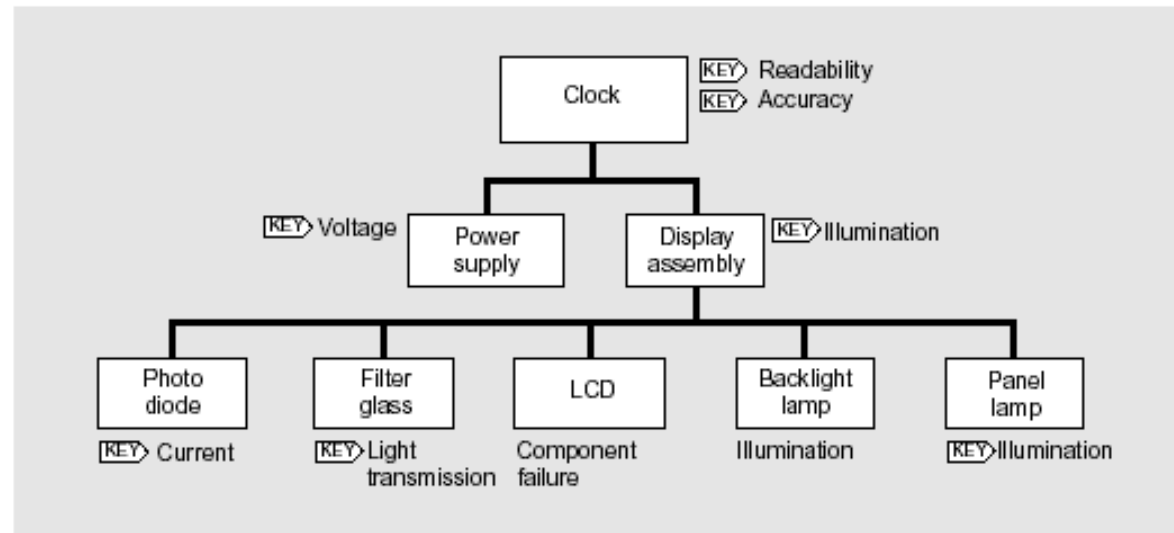


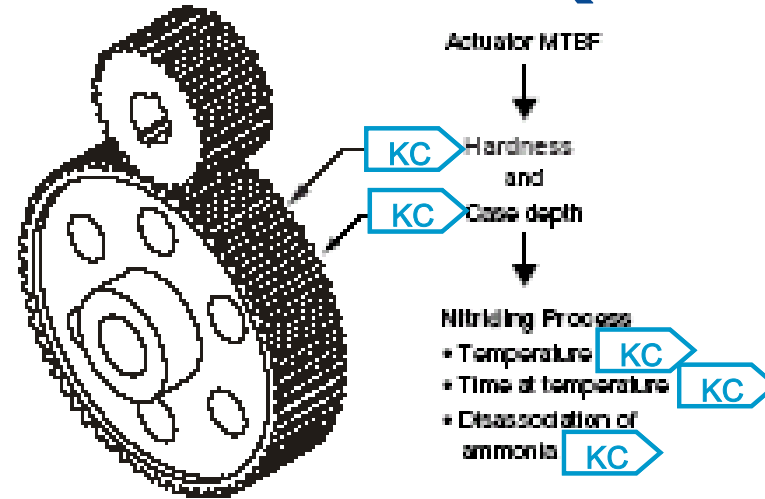
Figure 1.4.3 Clock Assembly





# What are Key Characteristics(KCs)?

## ■ Example 2 – Service-Life Characteristics



- A KC of a cargo-door actuator is its expected time to failure (MTBF)
- This KC flows down to several part-level KCs, including the case depth and case hardness of a nitralloy gear within the actuator
- Case depth and hardness are then flowed down to the KCs in the nitriding process, which produces the case depth and hardness
- The KCs in this process are the nitriding temperature, the time at temperature and the disassociation rate of ammonia during the nitriding process



# Benefits of Identifying KCs

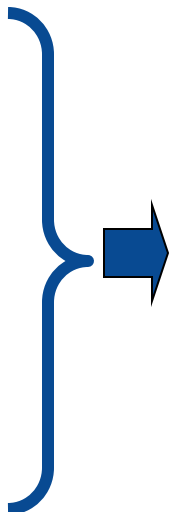
- If KCs are properly identified and correctly controlled
  - Products will have higher quality
  - Losses will be reduced
  - Costs will be cut
  - Customers will be more satisfied
- Typically, around 4-5 KCs is usual for an individual component
- A larger number of KCs may be identified for a more complex component or process

# Who, Why and How to determine KCs ?

- **The Customer (or the designer):**
  - **What?: Key characteristic for:**
    - a part
    - a sub-assembly
    - a system
  - **Why?: He knows:**
    - the final Customer expectations
    - the functional requirements for the part
    - the sub-assembly on which it will be installed
    - the historic data of similar parts in service, etc ...
  - **How?: Mainly based on risk analysis methodology:**
    - Safety
    - Performances
    - Maintainability
    - Reliability

# Who, Why and How to determine KCs?

- **The supplier (or the manufacturer):**
  - **What?:** Key characteristic for a process
  - **Why?:** He understands
    - his processes
    - his tools
    - his manufacturing capabilities,
    - where he failed in the past
    - where he is loosing money
    - where his scrap rate is high
    - where his Customer return rate is high, etc...
  - **How?:** Mainly based on risk analysis methodology
    - Reproducibility
    - Variability



Introduces  
Business  
improvement  
and cost  
savings

# Who, Why and How to determine KCs ?

Key characteristics may be defined by the producer even when the customer or the designer has not defined them.

Use of 9103 should not be limited to cases where Key Characteristics exist in drawing

# Approaches & Tools used to identify KCs

## Integrated Product / Project Teams, Design Build Teams

Who	Customer / Sales	Engineering Functions (Aero, Stress, etc.)	Design	Quality	Suppliers	Customer Support	Safety	Procurement	Manufacturing, Assembly, Tooling
Driver	Flight Safety	Performance Criteria (Aero, Stress, etc.)			Manufacturing Variation		Process Change		Operational Service (Repairs, Maintainability, etc.)
Selection Methods	Risk Analysis / FMEA	Historical Problem Areas / Data Analysis	Top Level Aircraft documents	Statistical Variation Analysis	Design of Experiments		Flowdown		Brainstorming Sessions / DFMA Workshops / Specialists Experience
Top Level Process	Identify Team Identify Driver Identify Zones and / or Parts Identify Design Configuration and / or Manufacturing and Assembly Processes Identify Key Characteristics								
Examples of Key Characteristics	Geometric Tolerances	Electrical Properties, e.g. voltage	Material Properties, e.g. hardness	Mechanical Properties, e.g. torque	Repair Criteria, e.g. MTBF				Process property e.g. temperature

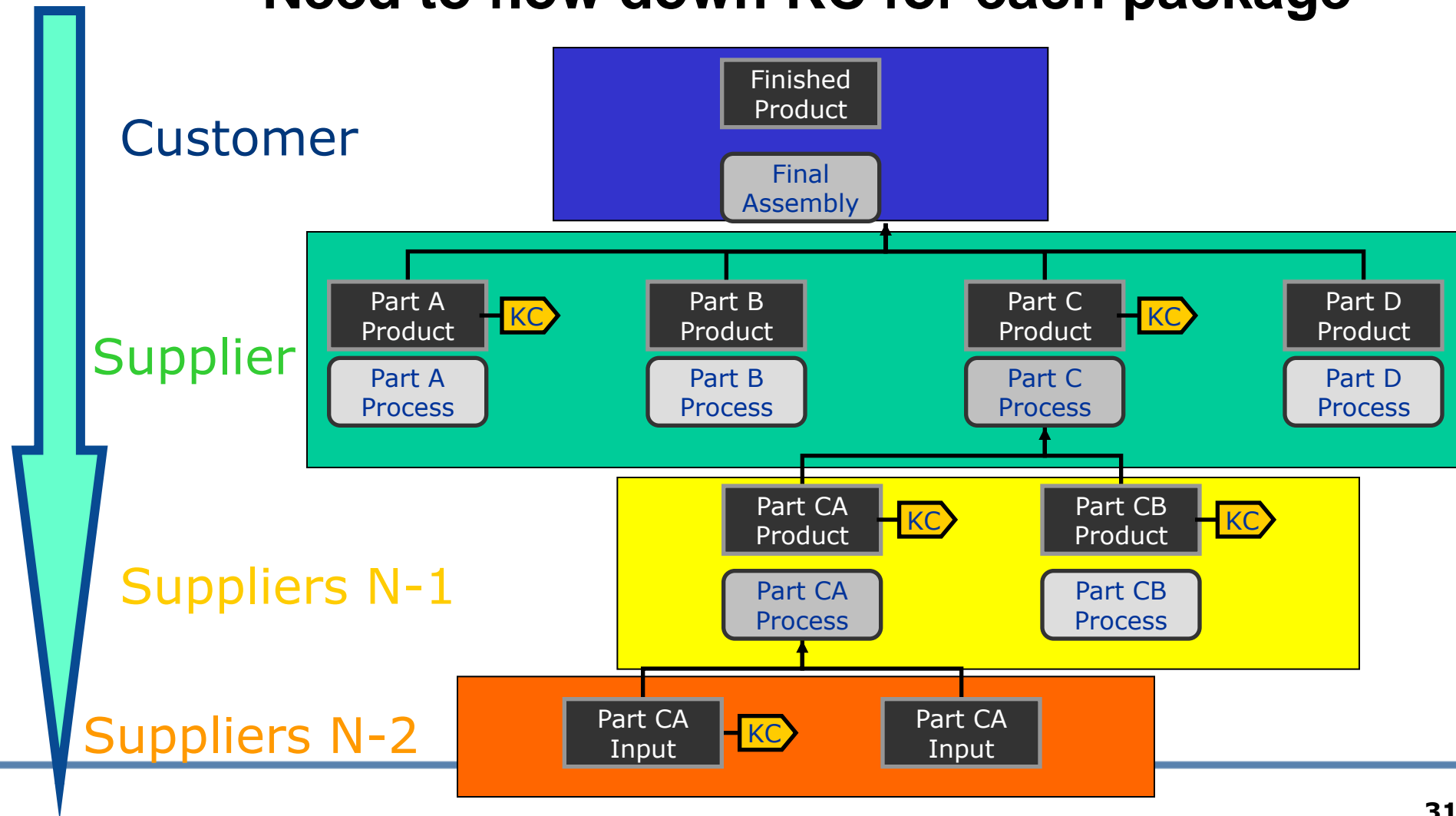
Drivers, actors involved, selection methods, process and KC selected may vary depending on the product and should be fixed by each company.

# Approaches & Tools used to identify KCs

- From Customer Needs to Key Characteristics: Existing Advanced methods to determine KCs
  - Voice of Customer (VOC)
  - Critical to Quality (CTQ)
  - Affinity Diagram
  - QFD – Quality Function Deployment
  - Functional analysis
  - Risk analysis (FMEA Failure Modes and Effects Analysis)
  - Etc

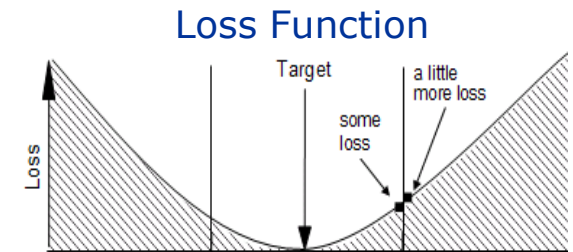
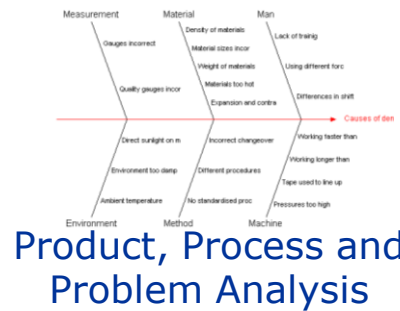
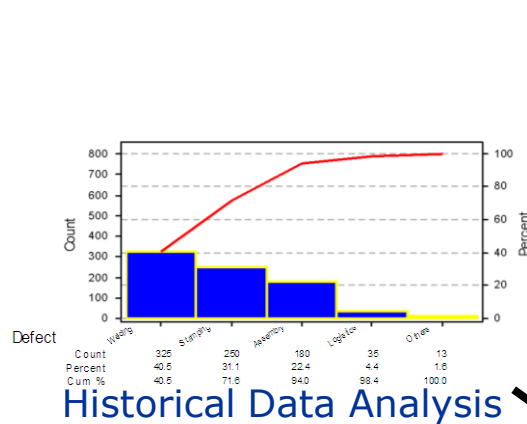
# Approaches & Tools used to identify KCs

- Need to flow down KC for each package



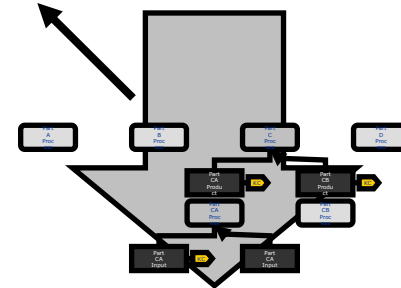
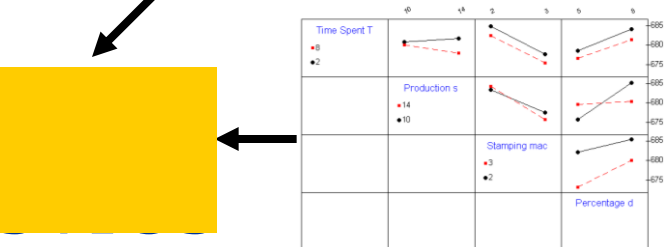
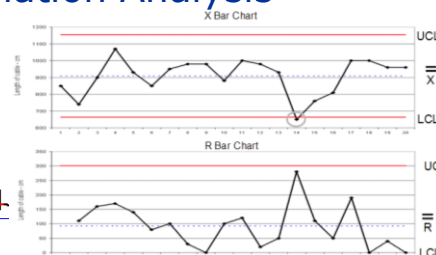
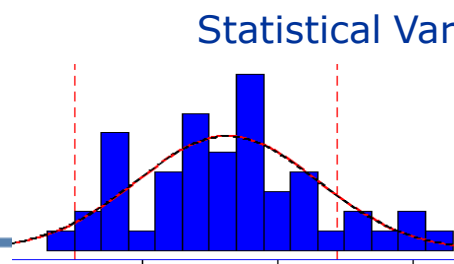
# Approaches & Tools used to identify KCs

- Different methods exist to identify Key Characteristics



Number	Process Step	Potential Failure Mode	Potential Failure Effect	Potential Causes of Failure	Current Process Controls	R	P	D
1	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
2	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
3	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
4	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
5	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
6	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
7	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
8	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
9	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
10	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
11	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
12	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
13	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
14	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
15	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10
16	Collect wheelsets	Wheelset not aligned	Unable to align wheelset	Loss of alignment	Stationary	30	10	10

FMEA





# Scope of 9103

- Establishes requirements for management of key characteristics variation
  - Specifies general requirements
  - Provides a process
- Primarily intended to apply to new parts but should also be applied through out the life of the programme to ensure that changes are taken into consideration

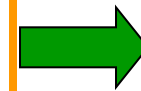
# KC and 9103 applicability

- KCs clearly given by your Customer (drawing and specifications)



Use of 9103 is a Requirement

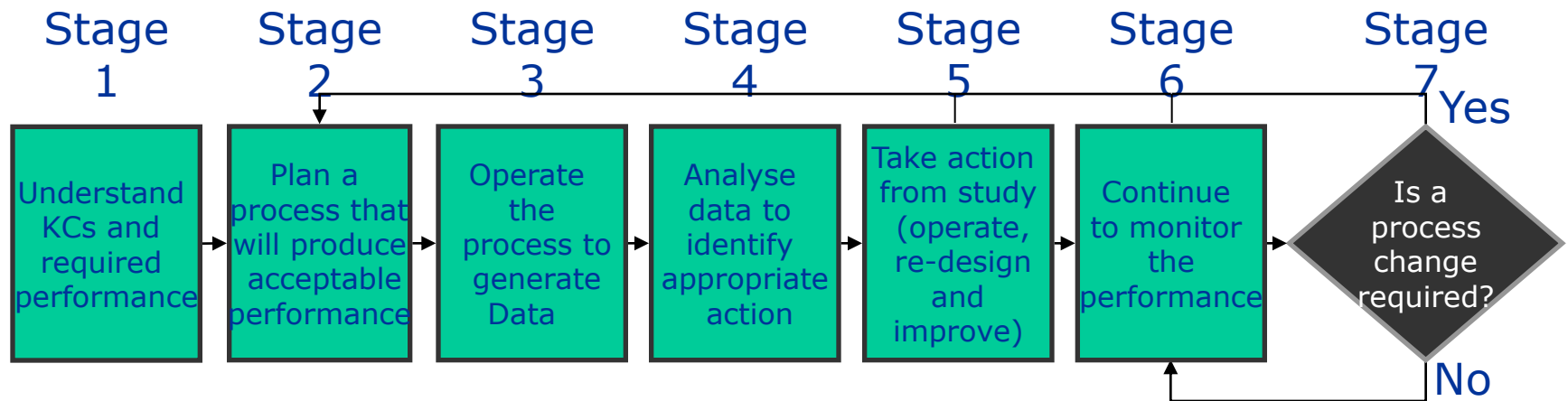
- KC's not identified by your Customer:
  - To identify Product KCs:
    - Working group involving Customer
    - In service experience (e.g. non quality analysis)
  - To identify Process KCs
    - In service experience (e.g. non quality analysis)
    - Internal issues (scrap rate, rework rate, etc...)
    - Cost and lead time reduction
    - Risk analysis



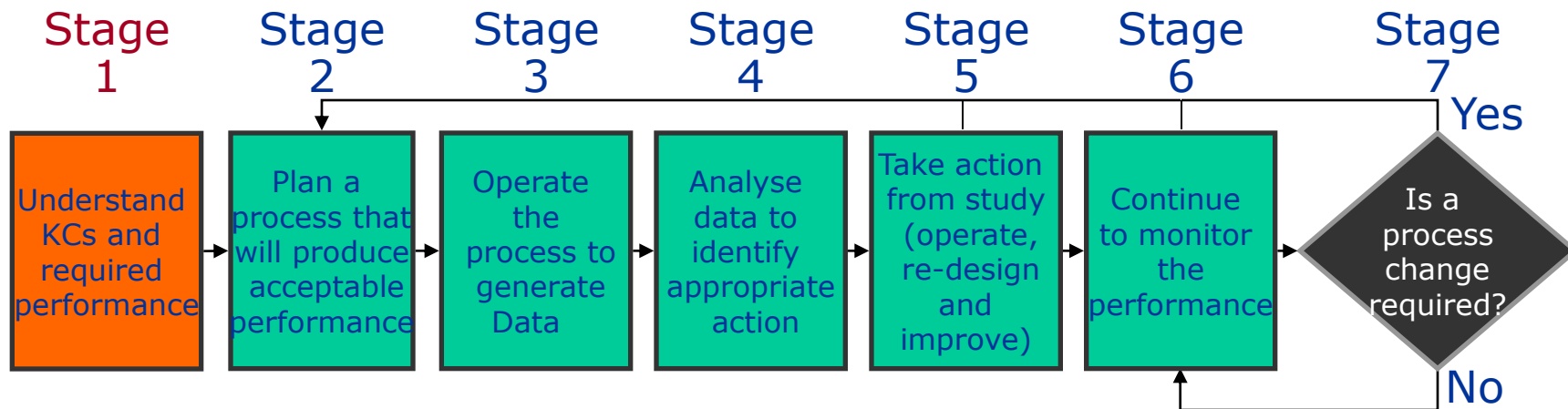
Use of 9103 is a General Recommendation but may become mandatory for some critical products or some contracts

# 9103 : A seven stages process

- 9103 - Variation Management of KCs



# Stage 1 - Understand KCs and Required Performance



# Stage 1 - Understand KCs and Required Performance

## ■ Ownership of the process

- Establish an appropriate cross-functional team :
  - Design Engineering
  - Manufacturing Engineering
  - Process Operators
  - Customers
  - Component Definition
  - Quality
  - Laboratory
  - Inspectors
  - Anyone else who is involved...



Whoever has an input or  
is affected by your  
process

The primary owner of the process is that group, department or function that holds prime accountability for the development and production of manufacturing methods (this is not only Quality)

# Stage 1 - Understand KCs and Required Performance



- An appropriate cross-functional team will allow identifying all parameters and constraints
  - Design Engineer: Potential design failure modes, causes and effects
  - Manufacturing Engineer: Process issues, potential failures, causes and effects
  - Inspection Department: Definition of inspection methods and criteria
  - Buyer (Purchasing): Feedback from Supply Chain and flow down of requirements
  - Quality Engineer (Facilitator): Feedback from similar product, customer returns, guarantee that process is adequately followed
  - Etc... **It shall look at product, process & Customer requirements: What does he want and how we can do it ?**

# Stage 1 - Understand KCs and Required Performance

- An appropriate cross-functional team will allow identifying all parameters and constraints

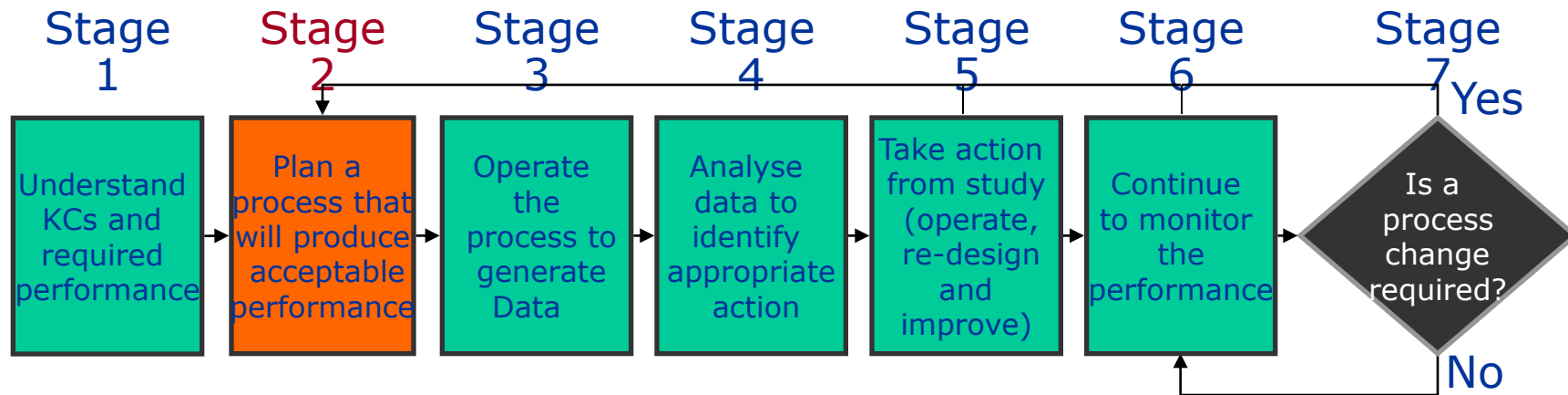


- Design Engineer: Potential design failure modes, causes and effects
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- Etc...

**Listen to your Customer  
Speak with your Customer**

It shall look at product, process & Customer requirements:  
What does he want and how we can do it ?

# Stage 2 - Plan Manufacturing Processes





# Stage 2 -Plan Manufacturing Processes

- Identify key manufacturing processes impacting key characteristics
- Ensure process owner exist for each key characteristic
- Establish a minimum acceptable capability ratio ( $C_p$ ,  $C_{pk}$ , ...) for each key characteristic
- Identify sources of variation and potential risks... and mitigate them
- Relate process data back to what designers want...
- ... and designers: Also understand capability of manufacturing Processes



## Stage 2 -Plan Manufacturing Processes

- **Process Control Document (PCD)**

A written description of manufacturing plan developed to control variation in KCs. It is a living document and is updated to reflect the addition/deletion of any KCs

## Stage 2 -Plan Manufacturing Processes

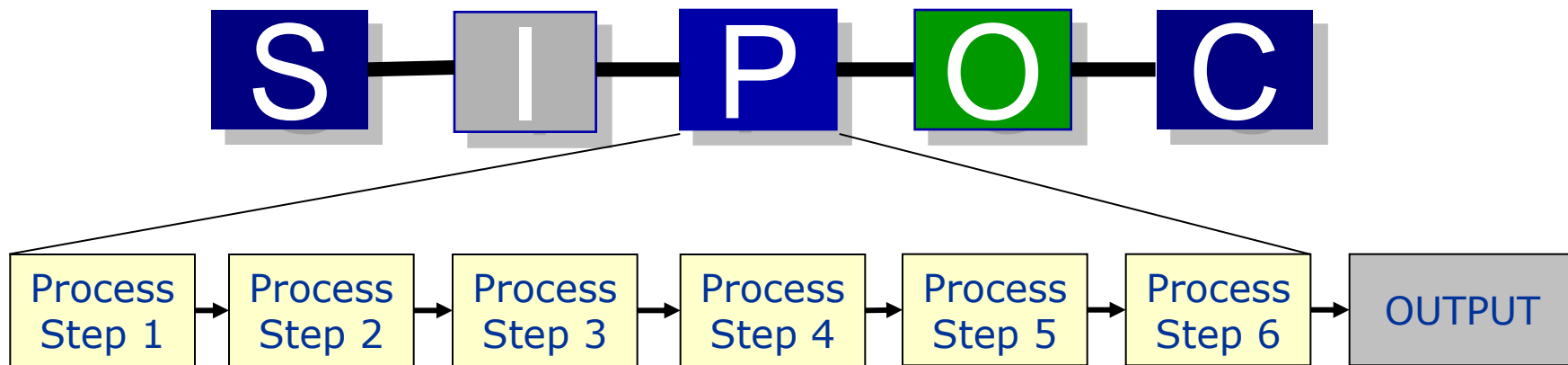
- **Process Control Document (PCD)**

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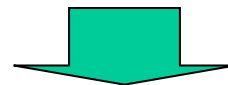
Used to record characteristics and progress of process

# Stage 2 -Plan Manufacturing Processes

SIPOC = Supplier - Inputs - Process - Outputs - Customer



Identification of most contributing process steps



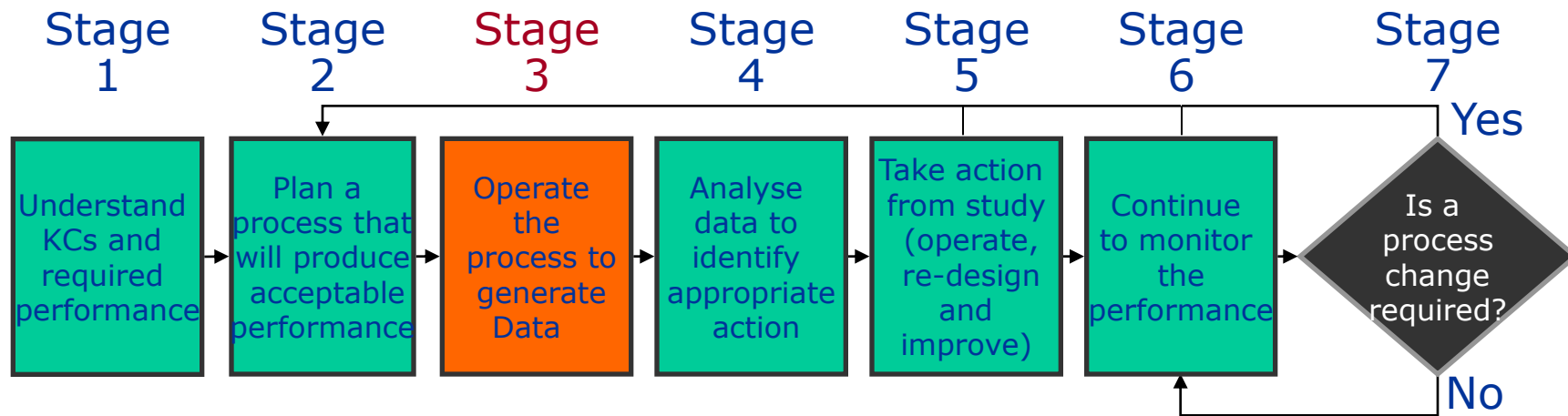
Identification of process KCs



Reduction of process KC variation

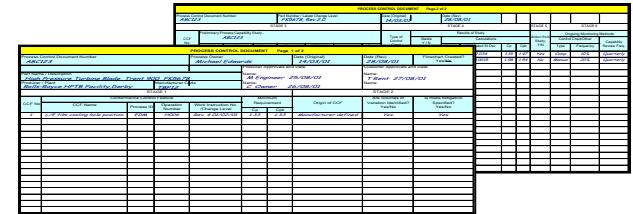
Efficient product KCs management is based on efficient Process KCs management

# Stage 3 - Operate on Trial Basis to Generate Data



## Stage 3 - Operate on Trial Basis to generate Data

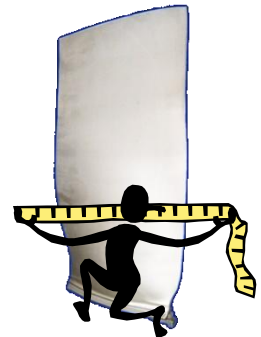
- Create Data collection plan for all key characteristics (who, what, where, frequency, conditions,...) and ensure you have a capable measurement system



- Produce parts/components to specified work instructions in a representative environment



- Perform First Article Inspection (9102 Refers)
- Measure key characteristics on a sufficient number of parts and collect data to document any deviations



## Stage 3 - Operate on Trial Basis to Generate Data

Capable Measurement System

***“If it say’s 10 how do we know if it’s 10 and not 9.99 or 10.01”***

Measurement Variation  
Repeatability & Reproducibility  
Gauge R&R

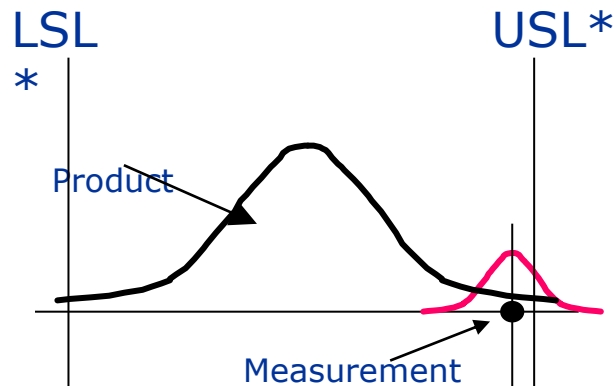
# Stage 3 - Operate on Trial Basis to Generate Data

## ■ Why Worry About Measurement Variation?

Consider the reasons why we measure:

Verify product/  
process  
conformity to  
specifications

Assist in  
continuous  
improvement  
activities



How might measurement variation affect these decisions?

What if the amount of measurement variation is unknown?

Measurement variation can make our processes LOOK worse than they are

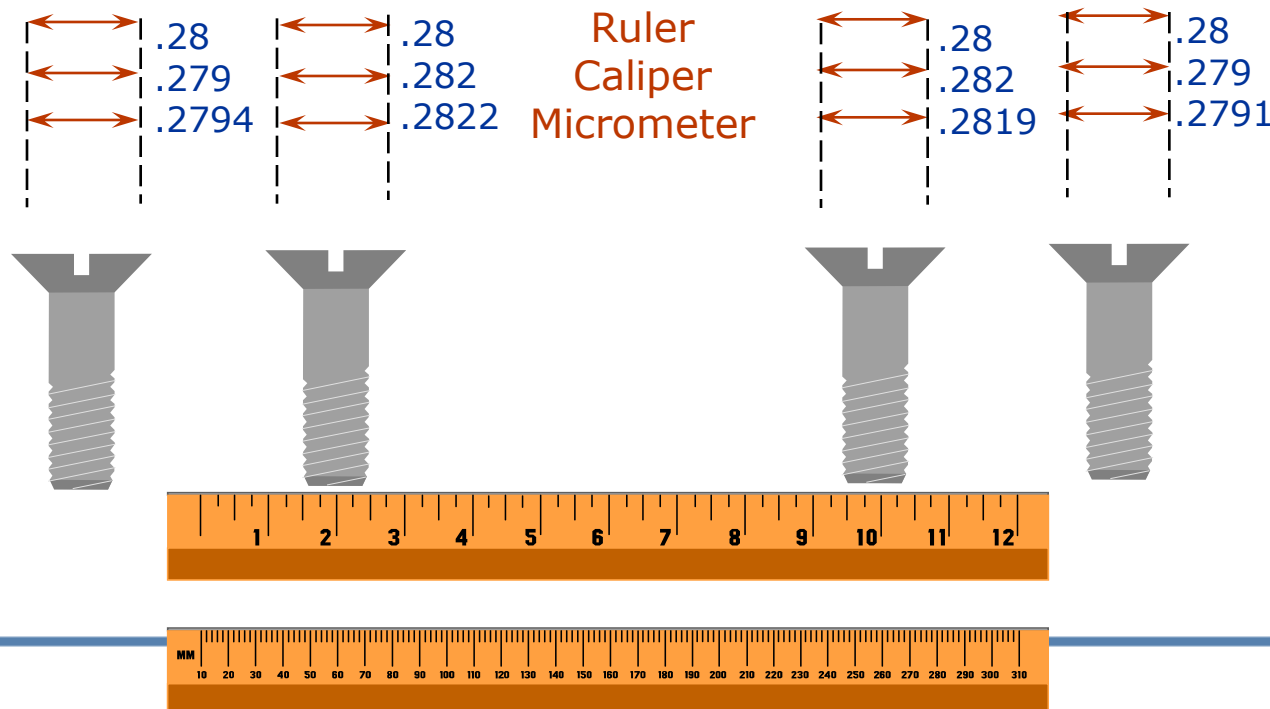
\* LSL and USL: Lower and Upper Specification Limits



# Stage 3 - Operate on Trial Basis to Generate Data

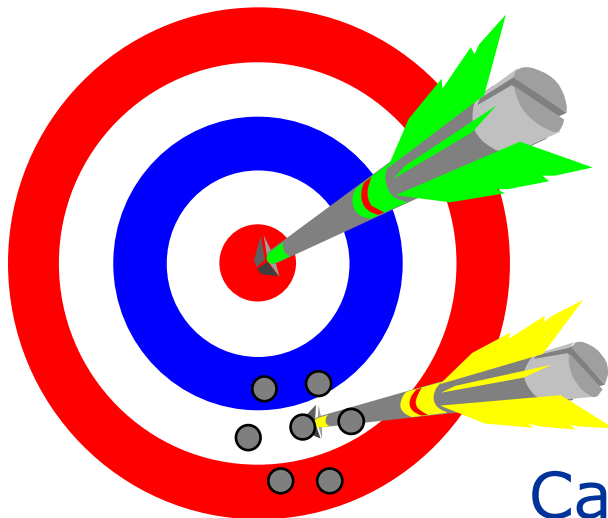
## ■ Measurement Unit Discrimination

- The technological ability of the measurement systems units to adequately identify variation in a measured parameter



# Stage 3 - Operate on Trial Basis to Generate Data

- **Measurement Accuracy**
  - Instrument accuracy is the difference between the observed average value of measurements and the master value. The master value is an accepted, traceable reference standard.



Master Value  
(Reference Standard)

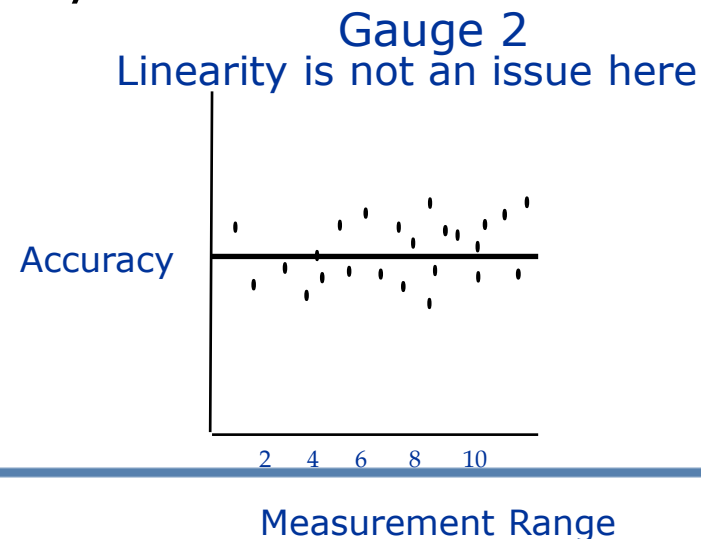
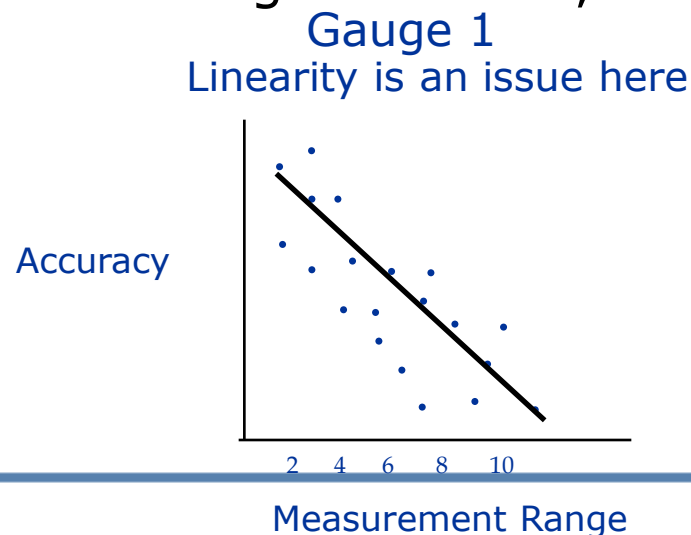
Average Value

Calibration of gauges!

# Stage 3 - Operate on Trial Basis to Generate Data

## ■ Measurement Linearity

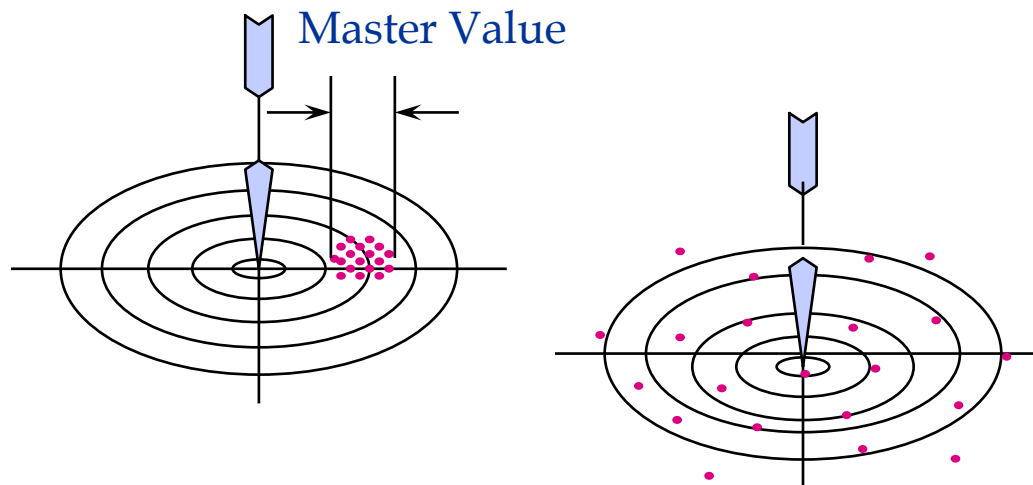
- A measure of the difference in accuracy (bias) over the range of instrument capability
  - Over what range of values for a given characteristic can the device be used?
  - When the measurement equipment is used to measure a wide range of values, linearity is a concern



# Stage 3 - Operate on Trial Basis to Generate Data

- Measurement Repeatability
  - The variation between successive measurements of the same part, same characteristic, by the same person using the same instrument

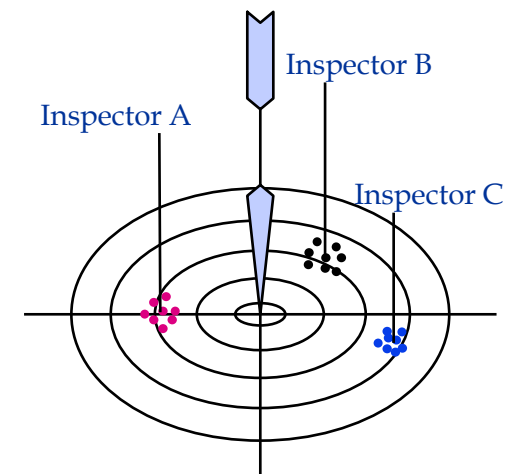
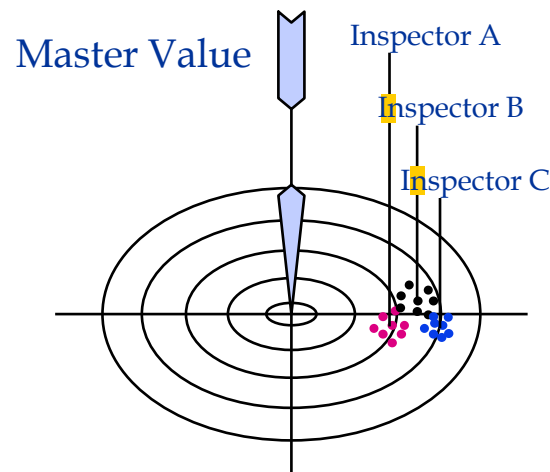
Also known as test - retest error



# Stage 3 - Operate on Trial Basis to Generate Data

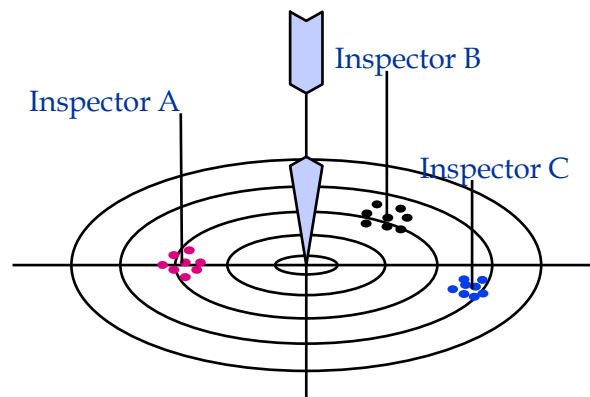
## ■ Measurement Reproducibility

- The difference in the average of the measurements made by different persons using the same or different instrument when measuring the identical characteristic

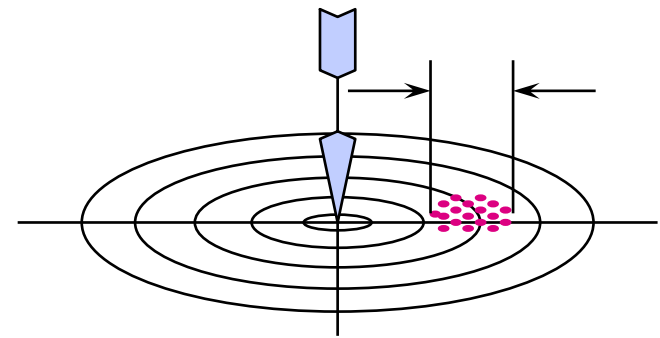


# Stage 3 - Operate on Trial Basis to Generate Data

- Gauge Reproducibility & Repeatability (R&R) test
  - Everybody measure the part using the Vernier
  - Record the measurement (without letting anybody see it)
  - Pass the part and Vernier to the next person
  - Repeat?



Reproducibility Causes



Repeatability Causes

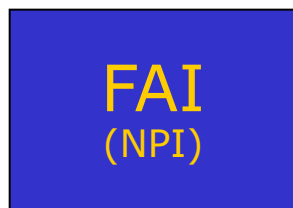
# Stage 3 - Operate on Trial Basis to Generate Data

- Understanding Gauge R&R
  - Repeatability and Reproducibility can be expressed as a percentage of the drawing tolerance used
  - There are set of methods and formulas that work this out! It doesn't take long to do
  - Ideally, we should not use more than 10% of the available tolerance with measurement errors

# Stage 3 - Operate on Trial Basis to Generate Data

- First Article Review (Ref 9102) in relation to Key characteristics (Stage 3)
  - Adequate identification of Product and Process KCs and Capability of processes and tools used to achieve KC's shall be demonstrated at First Article Inspection (FAI) review
  - At New Product Introduction (NPI) producer shall ensure that FAI is performed on a part that has been produced:
    - According to specified work instructions that will be used in serial production
    - In a representative environment, using scheduled Production means:
 

*"9102 §5.1 Note 2 : The organisation shall not use prototype parts, or parts manufactured using different methods from those intended, for the normal process for the FAI"*

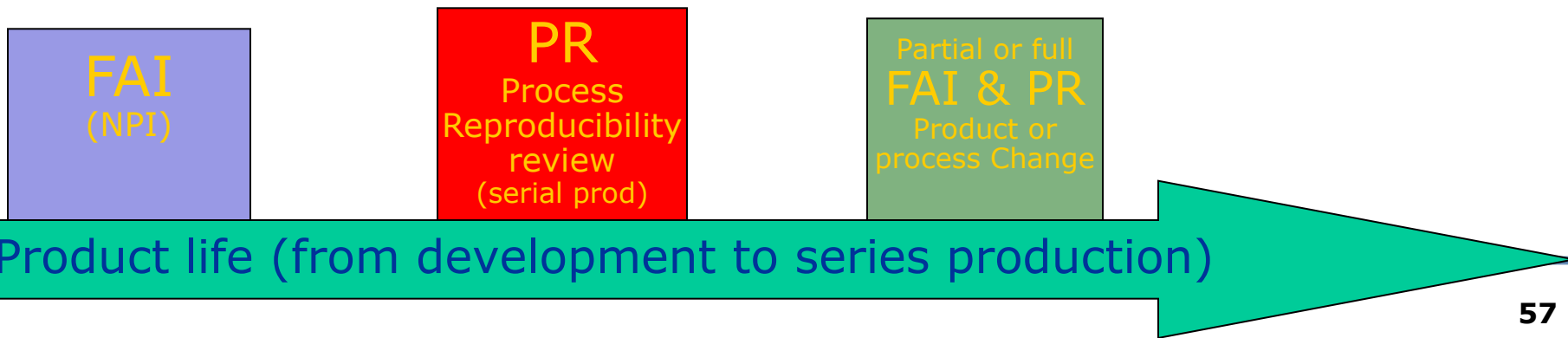


Product life (from development to series production)



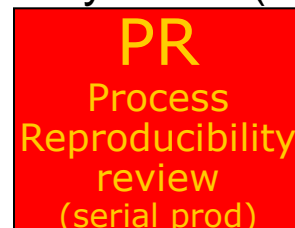
# Stage 3 - Operate on Trial Basis to Generate Data

- Process Reproducibility review (End of Stage 4)
  - According to 9102, FAI is performed at very beginning of production, when full attention is given to this first product, but before full production rate is attained
  - However, staff learning curve, adaptation of people and tools to the production reality, natural tendency to deviate from what is really written in working instructions, production rate increase between first parts and few weeks or months later, etc leads to some hidden changes, with more or less impacts on the process and the product



# Stage 3 - Operate on Trial Basis to Generate Data

- Process Reproducibility review (End of Stage 4) Cont.
  - It is highly recommended to conduct a second review some time later, based on the FAI report, when production is stabilised (rate, production means, staff, tooling, etc,..). This should take form of a product and process review or audit aiming at:
    - Ensuring that key characteristics are properly managed
    - Identifying what has possibly changed since first FAI and what are the possible impacts of these changes and. Every change compared to FAI, corresponding action and justification shall be carefully documented
    - Verifying that the collection of processes and tools in place will always reproduce a satisfactory result (sustained Customer satisfaction)

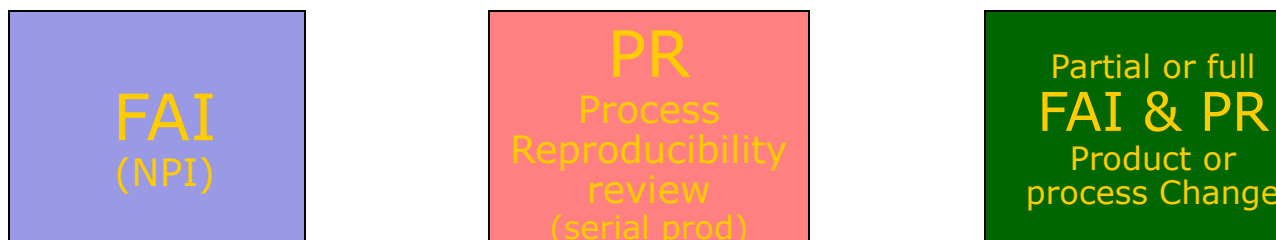


Product life (from development to series production)

# Stage 3 - Operate on Trial Basis to Generate Data

## ■ Impact of change on FAI and Process Reproducibility review (stage 7)

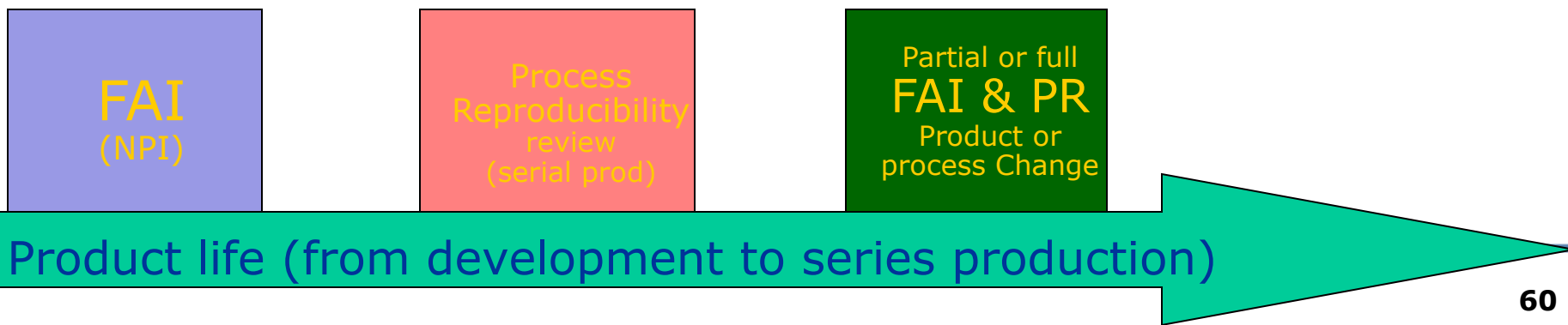
- “9102, §5.3”: The organisation shall perform a full FAI or a partial FAI for affected characteristics, when any of the following events occurs:
  - A change in the design affecting fit, form or function of the part
  - A change in manufacturing sources, process(es), inspection methods, location of manufacture, tooling or materials, that can potentially affect fit, form or function
  - A change in numerical control program or translation to another media that can potentially affect fit, form or function
  - A natural or man-made event, which may adversely affect the manufacturing process
  - A lapse in production for 2 years or as specified by the customer



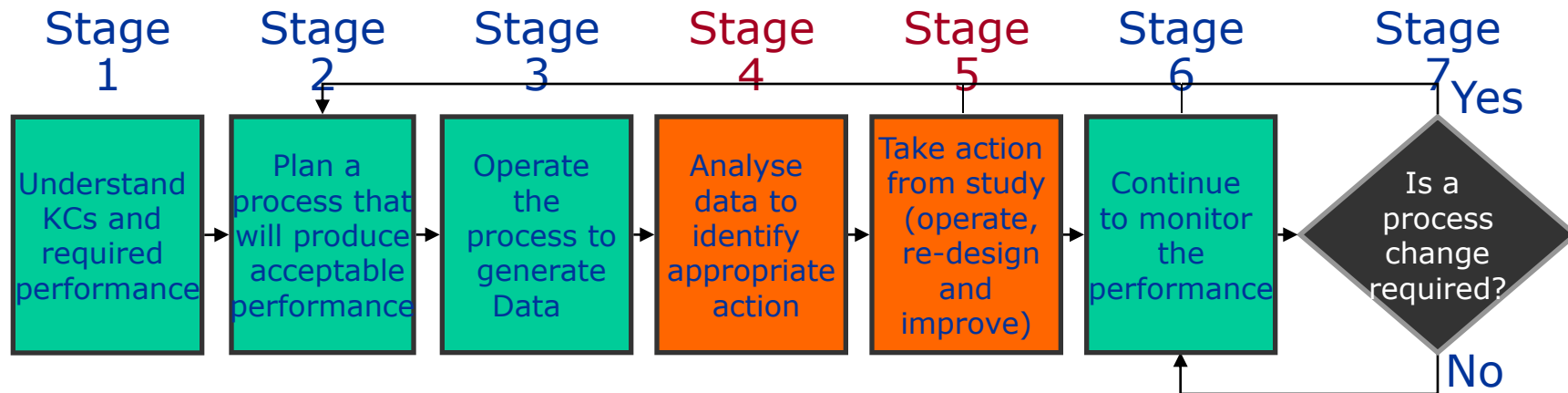
Product life (from development to series production)

## Stage 3 - Operate on Trial Basis to Generate Data

- Impact of change on FAI and Product/ and Process Reproducibility review (stage 7) –Cont.
- In this case, it is highly recommended to conduct a second full or partial Process Reproducibility review for affected characteristics as stated in stage 4



# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study



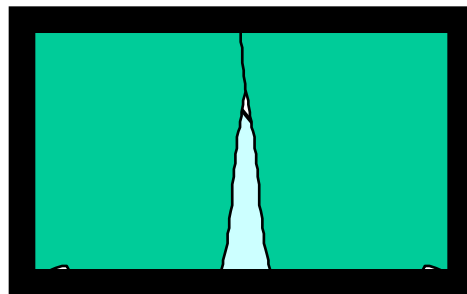
**Warning: Stages 4 and 5 need iterative actions but actors are different**

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

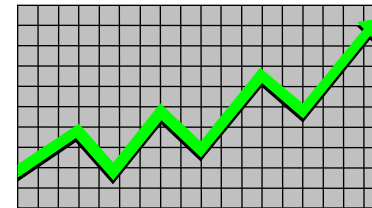
*„just carry on, that does happen occasionally“*



Open the curtain to review the process



X | Spec



*Costs / non-conformances / complaints*

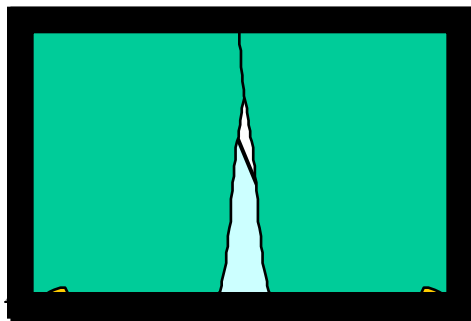
***No learning .....no progress***

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

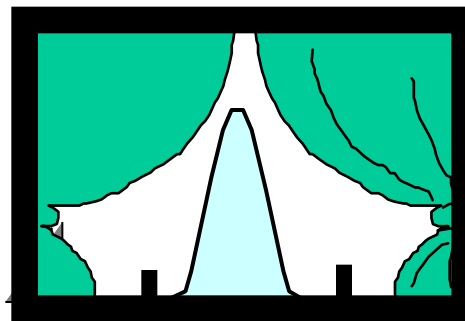
*„Eureka!... now we know what's happening“*



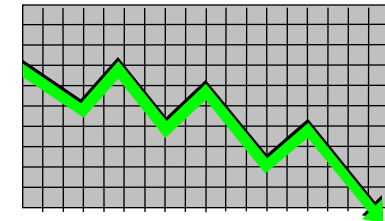
Open the curtain to review the process



Process variation  
Spec



Process variation  
Spec



*Costs / non-conformances / compliance*

*Know learning ..... know progress*

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

## ■ Review control charts to determine if process is stable

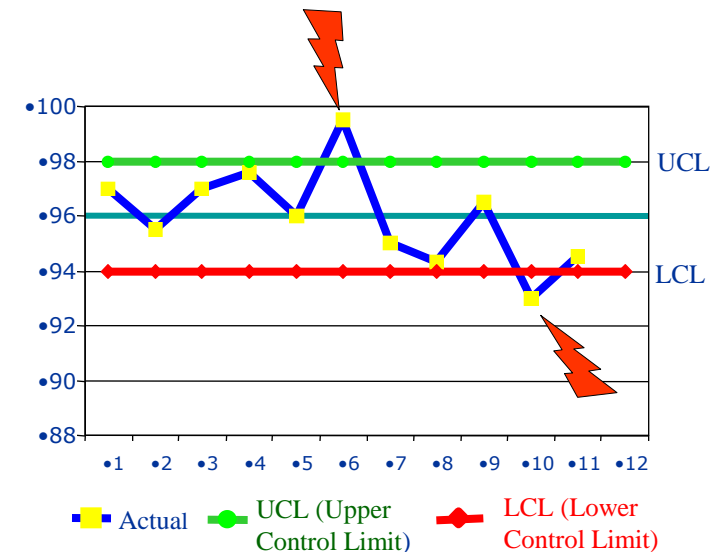
- Process not stable : Perform root cause analysis with proper tools and document it



- Identify, classify (special or common causes, prioritise (Pareto approach, risk analysis),, then remove or minimise causes... and verify effectiveness of corrective actions



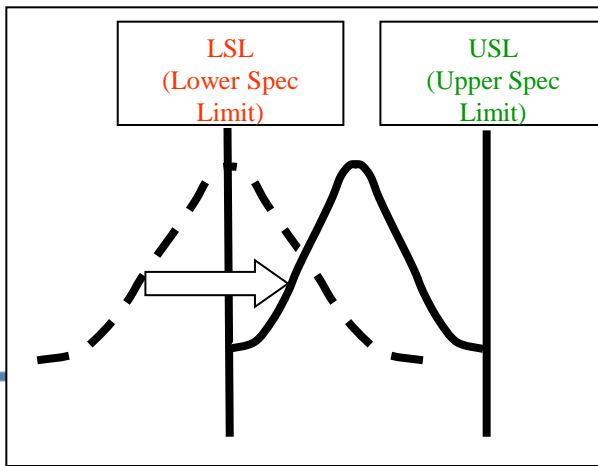
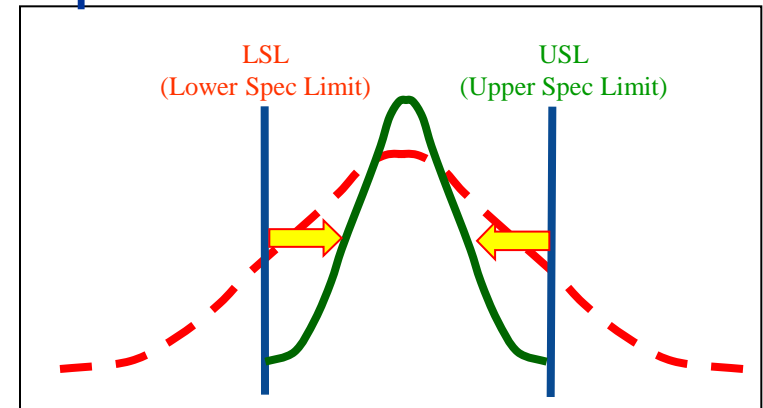
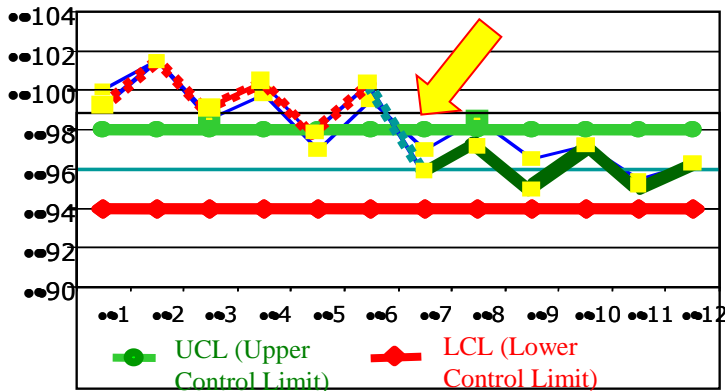
- When process is stable and only when it is stable, calculate process capability and compare with what is required to meet Customer needs





# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

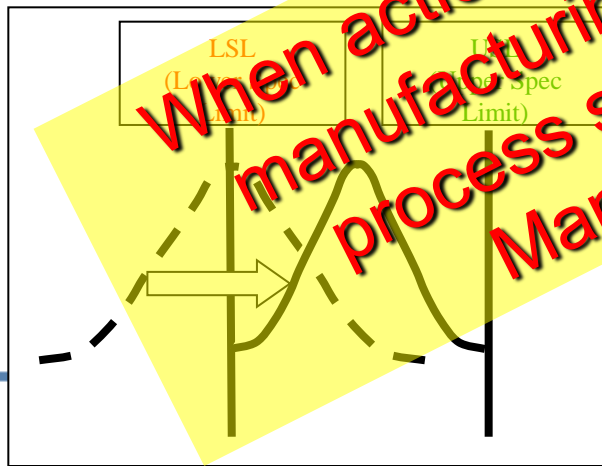
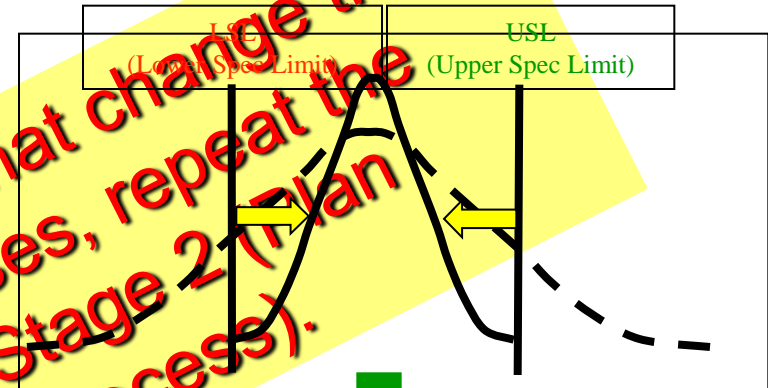
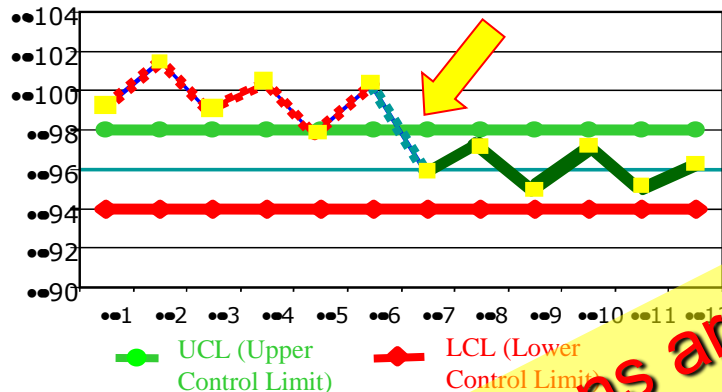
- If process stable but not capable



- Prioritise causes of variation
- Identify most influential root causes
- Investigate if centering of the process is the best answer to the problem (e.g. could decide to be closer to LSL to save weight)

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

- If process stable but not capable

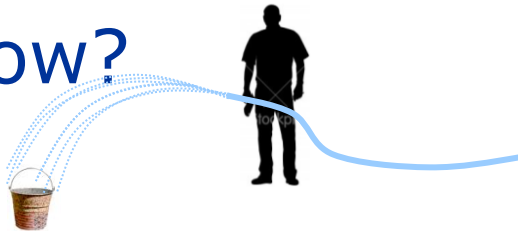


When actions are taken that change the manufacturing processes, repeat the process starting at Stage 2 (Plan Manufacturing Process).

- Prioritise causes of variation
- Identify most influential root causes
- Investigate if centering of the process is the best answer to the problem (e.g. could decide to be closer to LSL to save weight)

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

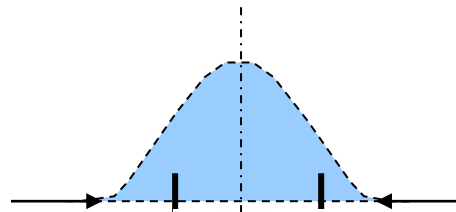
- What should our improvement strategy look like now?



*If we assume the hose pipe to be optimally positioned, then would all the water land in the bucket?*



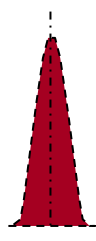
*Do we need to re-position the hose pipe?*



*Variation reduction*



.....this?



*Process centering*

.....or this?

# **Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study**

## **■ Process Variation**

- Common Causes (Environmental)
  - 85% of Variation (Many Small Problems)
  - Predictable
  - Difficult to Eliminate
- Special Causes (Assignable)
  - 15% of Variation (Few Large Problems)
  - Unpredictable
  - Easily Detected & Corrected
- Common cause or special cause ? : a real life example

# Stage 4 & Stage 5 –cont.

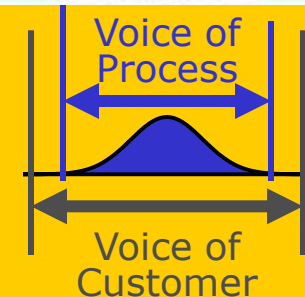
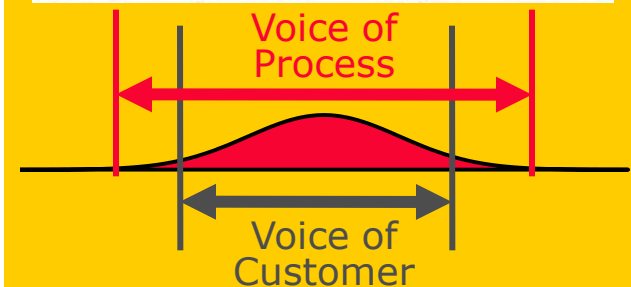
## Real life example: Parking the car in the garage

Although we park our car in the garage every day, we have never hit the garage wall so far  
To prevent such an accident in the future, we have to make sure that the following effects/interference factors will never cause problems

Common causes: Weather, time of day (light), cars of different sizes,...  
Special cause: Drunken driver, defective brakes, ...

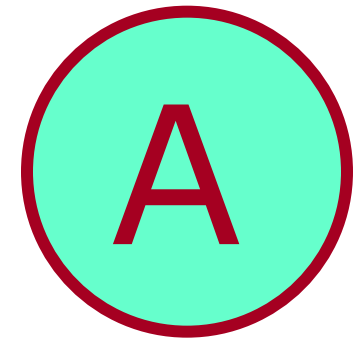
This can be achieved only when process capability is adequate, that means when a minimum distance is maintained between the garage wall and the car

With increasing distance (higher process capability), less corrections are required when parking the car and getting out of the car will become easier



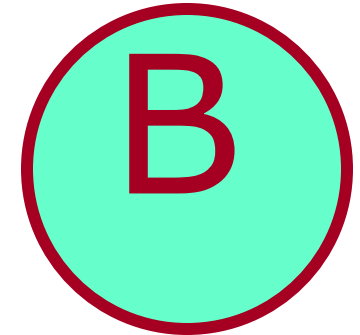
# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

- Examples of Process Variation
  - Common Causes (Environmental)
    - Poor maintenance of machines
    - Normal wear and tear
    - Insufficient training
    - Not one way of working
    - Poor working conditions
    - Measurement error
    - Ambient temperature / humidity



# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

- Examples of Process Variation
  - Special Causes (Assignable)
    - Poor Batch of Material
    - Inexperienced Operator
    - Out of Date Drawings
    - Tool Damage
    - Maintenance Check Overlooked
    - Misread Drawing / Planning Instruction
    - Machine Breakdown



# **Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study**

- Root cause analysis
  - In general, root cause analysis must be performed step by step
    - Process not stable: Identify and Eliminate Special causes
    - Process stable but not capable: Identify and eliminate or reduce common (systemic) causes

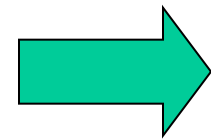


# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

## ■ Action Plan

### ■ Eliminate Special Cause Variation

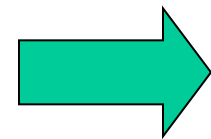
- Identify when it happens
- Identify root causes
- Eliminate root causes



Stabilize  
Process

### ■ Reduce Common Cause Variation


- Identify amount of variation
- Establish if it is excessive
- Identify root causes



Control  
variations

### ■ How.....?

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

- **How....?**  **SPC**
  - Statistical Process Control (SPC) is a methodology that uses statistical techniques to make continuous improvements in quality and productivity by reducing variation in all processes
  - But SPC is a tool that is highly effective for a variety of problems, but not necessarily for every one

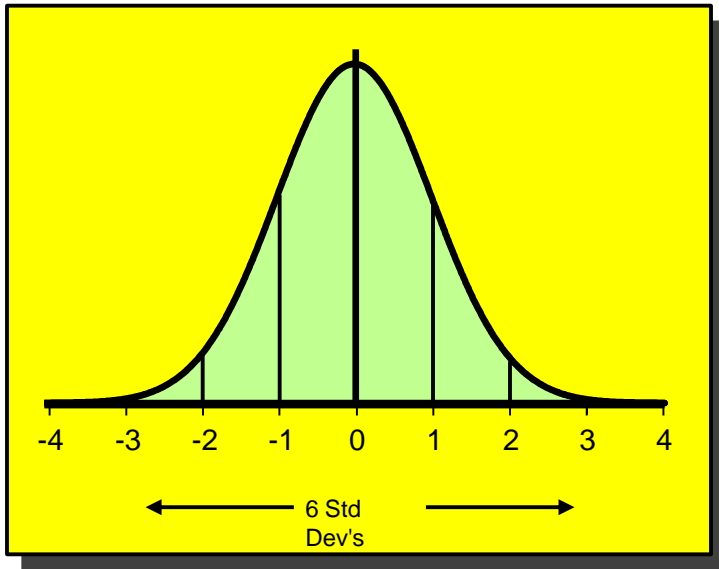
# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

■ How....?  SPC

- SPC uses basic statistical methods
  - **Histograms** - to summarise process data
  - **Mean** - to measure process average
  - **Range** - to measure process variation
  - **Standard deviation** - another way to identify process variation
  - **Control charts** – to display time ordered data
  - **Capability analysis** – to identify process' ability to meet design intent
- **Goal of SPC: Be on target with the least amount of variation**

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

- Normal Distribution
- 6 Standard Deviations =  $6\sigma$   
 $6\sigma = 99.97\%$  of the distribution



Examples:

Shoe Sizes

Hours of Sunshine

Height of People

- The Normal Curve describes the distribution that will be present in most cases

## ■ Characteristics:

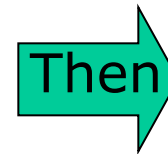
- Single Peaked
- Bell Shaped
- Average is Centred
- 50% Above & Below The Average
- Extends To Infinity

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

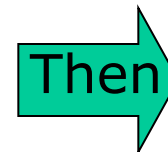
## ■ Control Chart

A Control Chart is simply a Run Chart with Upper Control Limit and Lower Control Limit lines drawn on either side of the process average

- When you want to eliminate Special Cause Variations, it helps you
  - to identify when it happens
- When you want to Reduce Common Cause Variations, it helps you
  - to Identify amount
  - to establish if it is excessive



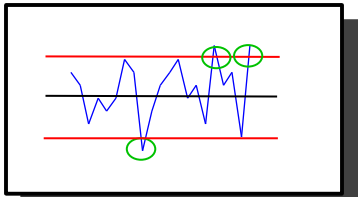
- Identify root causes
- Eliminate root causes



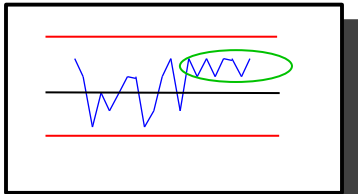
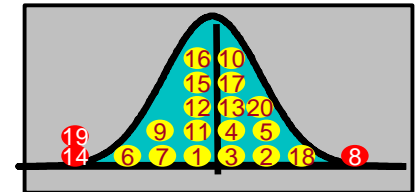
- Identify root causes
- Control if possible

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

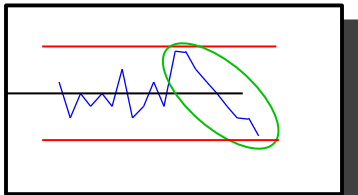
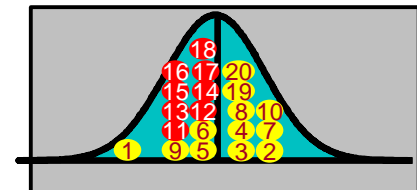
## ■ Control Chart Analysis



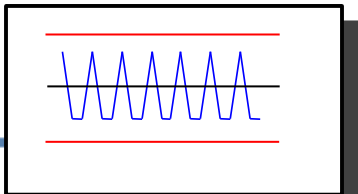
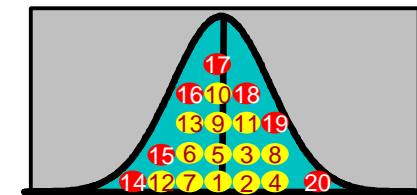
- Any Point Outside Control Limits



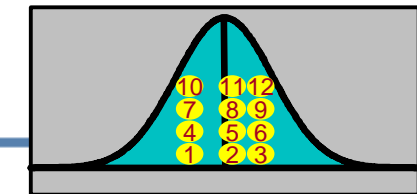
- A Run of 7 Points Above or Below The Average Line



- A Run of 7 Points Increasing or Decreasing



- Any Non-Random Patterns



# **Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study**

- **Benefits of Variable Control Charts**
  - Demonstrates how much common cause variation there is
  - Identifies when special causes happen
  - Allows us to establish whether the process is good enough to meet the customer needs
  - Helps to pinpoint the sources of variation
  - Shows whether a process is improving or not

# **Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study**

## ■ Process Capability

A Means of Establishing the Extent a Process is Likely to Produce Items Acceptable to the Design

And can be useful for:

- Measuring continual improvement over time
- Prioritising processes to improve



# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

- Process Capability for Variable Data

Compares the spread of process data with the spread of the tolerance

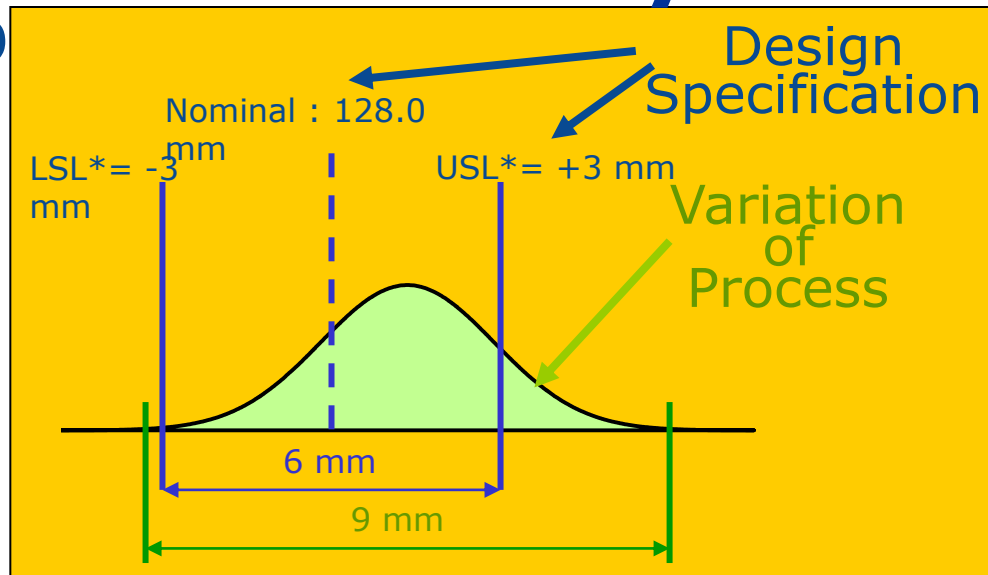
It is expressed as a ratio of:

Drawing Tolerance  $\div$  Variation of the process

The smaller the variation, the better!

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

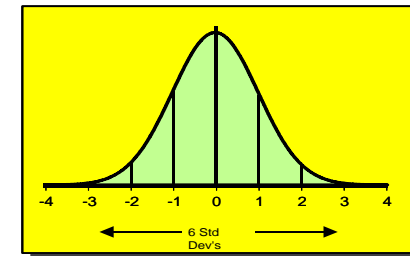
## ■ Cp



Cp is just a measure of how the variation of the process compares with the total tolerance

## Calculation of Cp

$$\boxed{Cp} = \frac{\text{Drawing Tolerance}}{\text{Variation of the process}} = \frac{+/- 3 \text{ mm}}{6 \times \sigma} = \frac{6 \text{ mm}}{9 \text{ mm}} = \boxed{0.67}$$



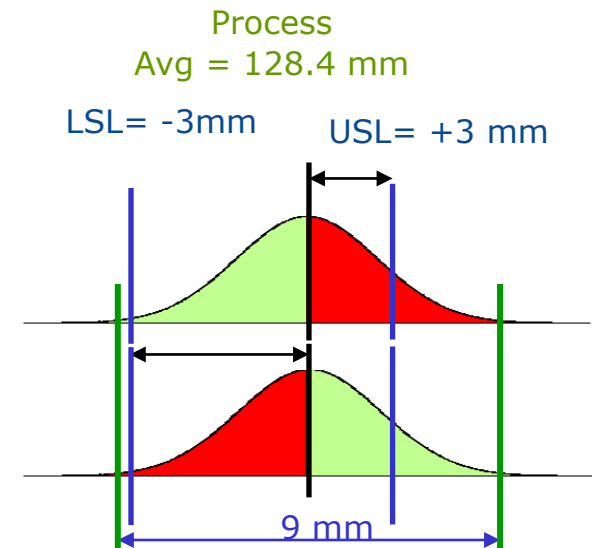
\* LSL and USL: Lower and Upper Specification Limits

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

## ■ Cpk

Cpk is a measure of how the variation and average of the process compares with each side of the tolerance.

It is taken as the smaller value of Cpk "upper" and Cpk "lower"



Assessment against upper spec limit:

$$Cpk_u = \frac{\text{Available tolerance}}{3 \times \sigma} = \frac{USL - Avg}{3 \times \sigma} = \frac{131 - 128.4\text{mm}}{4.5 \text{ mm}} = 0.58$$

Assessment against lower spec limit:

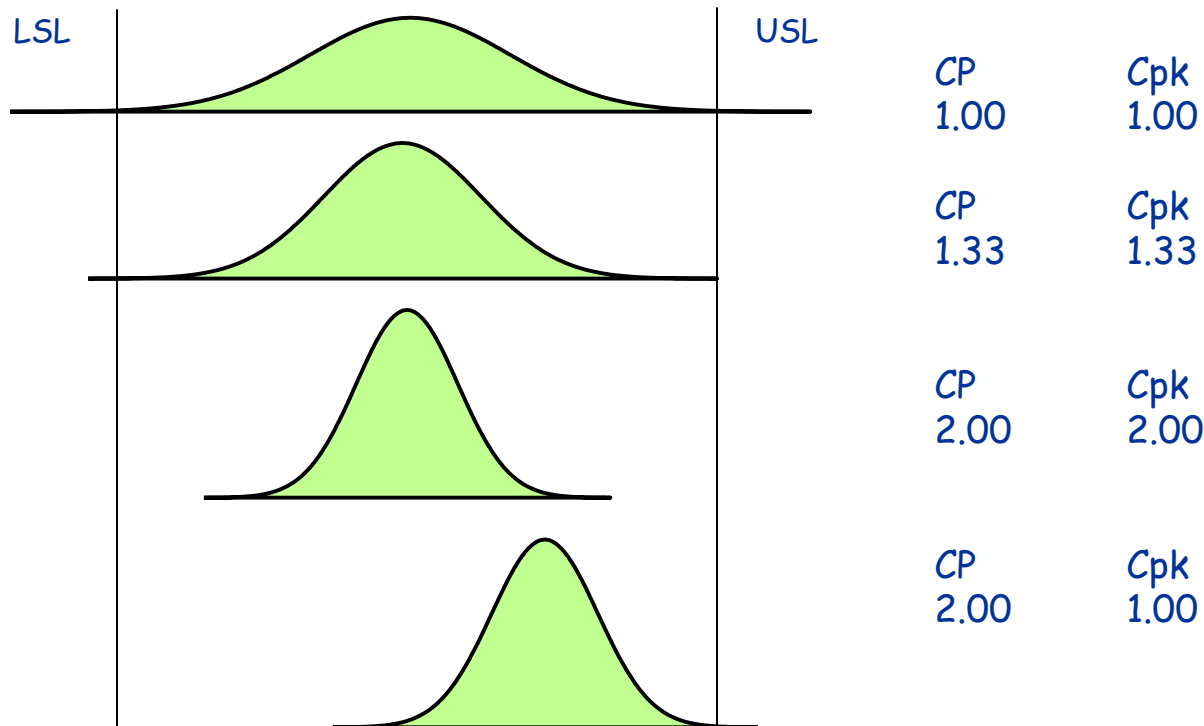
$$Cpk_l = \frac{\text{Available Tolerance}}{3 \times \sigma} = \frac{Avg - LSL}{3 \times \sigma} = \frac{128.4 - 125 \text{ mm}}{4.5 \text{ mm}} = 0.75$$

**Cpk = 0.58**

# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

Cp is the capability index used to measure process *spread*

Cpk is the capability index used to measure process *location and spread*



# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

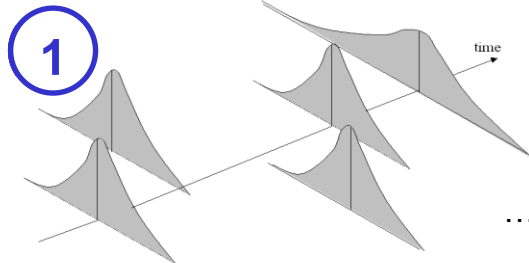
## ■ Real World Definition

			Interpretation of Indices Evaluation:
Cp	Cpk	%Defects	
0.7	0.2	27% (274,000ppm)	<i>Not capable:</i>
1.00	0.50	6.7% (66800ppm)	<i>Barely Capable:</i> Part of process distribution outside of specification
1.33	0.83	0.6% (6210ppm)	<i>Minimum Acceptable Process:</i> Process distribution barely within specification.
1.67	1.17	0.02% (233ppm)	<i>Acceptable Process:</i> Process distribution within specification
2.00	1.50	0.0003% (3ppm)	<i>World Class Process:</i> Process exhibits reasonable margin for error

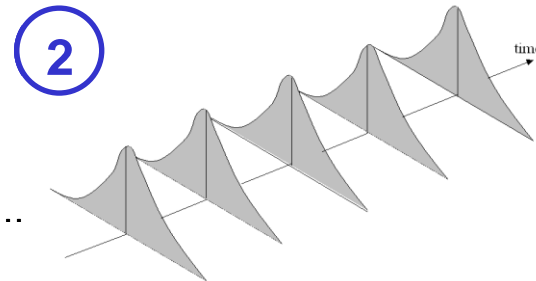
# Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study

- Stabilise the process, then control variation

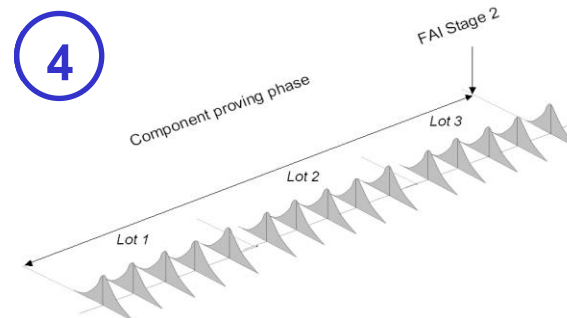
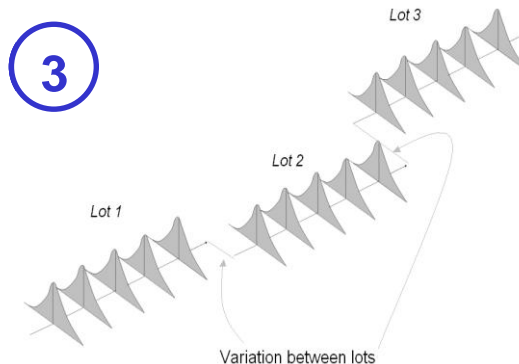
Simulating and gripping but dissatisfied customers...



Process for this production lot Unstable & unpredictable over time



Process for this Production lot remaining stable & predictable over time

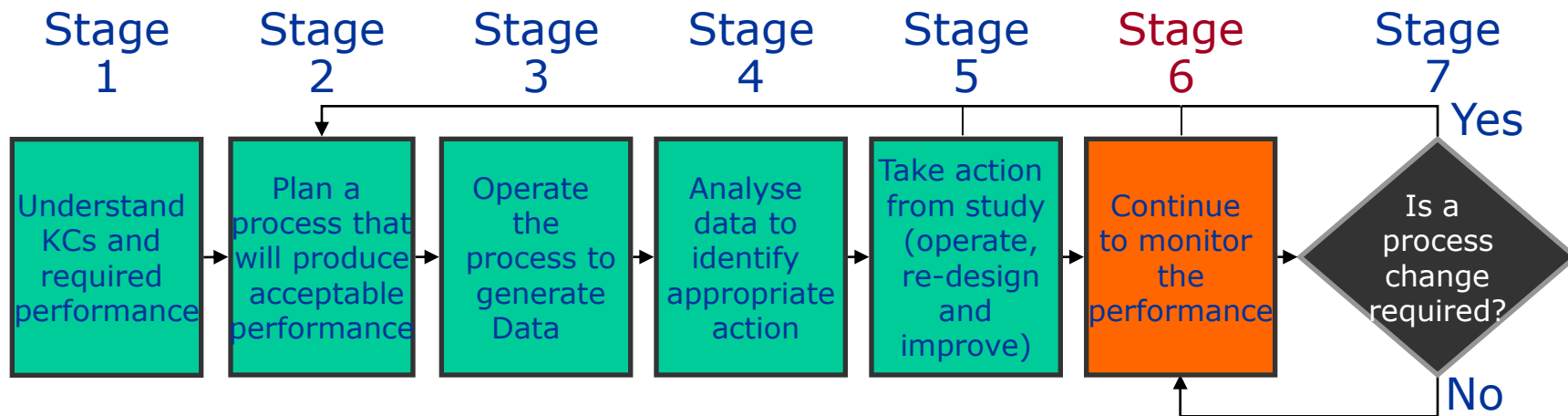


...hard work but happy customers  
predictable process and consistent product over time

# **Stage 4 - Analyse data to identify appropriate Action and Stage 5 - Take action from study**

- **9103 – Monitoring and Control of KCs**
  - Other Variation Control methods may be used to ensure process stability and capability
    - Tooling
    - Control of Process Settings
    - Standard Processes
    - Mistake Proofing
- Measurable evidence must demonstrate that the controls are effective

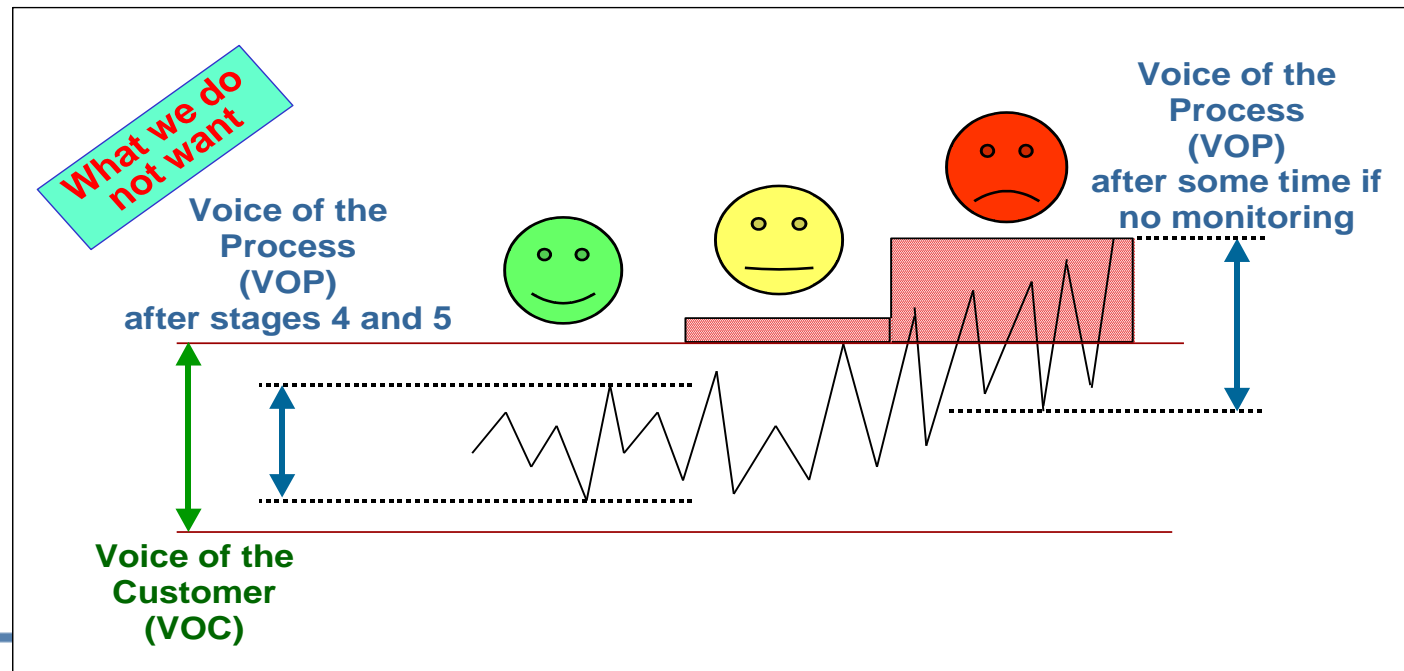
# Stage 6 - Continue to Monitor the Performance





# Stage 6 - Continue to Monitor the Performance

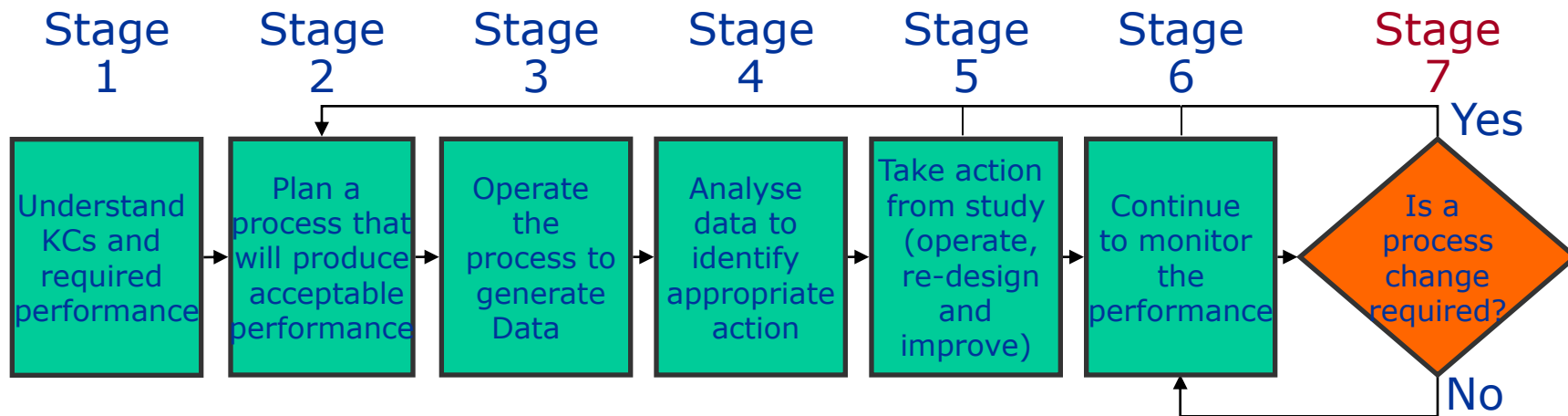
- When characteristics are meeting customer requirements:
  - Continue to measure periodically to detect possible long term variation
  - Optimise process monitoring (reduce or increase frequency as required)
  - Identify opportunity for improvement
  - Record all checks and changes



- **Process Control Document (PCD)**

Must be permanently updated and reason for change recorded

# Stage 7 - Is a process change required?



## Stage 7 -Is a process change required?

- If no change is required
  - Continue to monitor and optimise process performance and monitoring per Stage 6
- If a change occurs (required or unexpected)
  - Assess if you need to return to stage 1
  - Otherwise, return to stage 2 and repeat all stages whatever the nature and reason for change,
  - Document any planned manufacturing process change, including reasons for change
  - Perform a Last Article Inspection (LAI) of the last part or component produced with current production process ("knowledge capture").
  - Perform a full or partial First Article Inspection (FAI) review when new production process (representative of the new serial production) is in place .../...

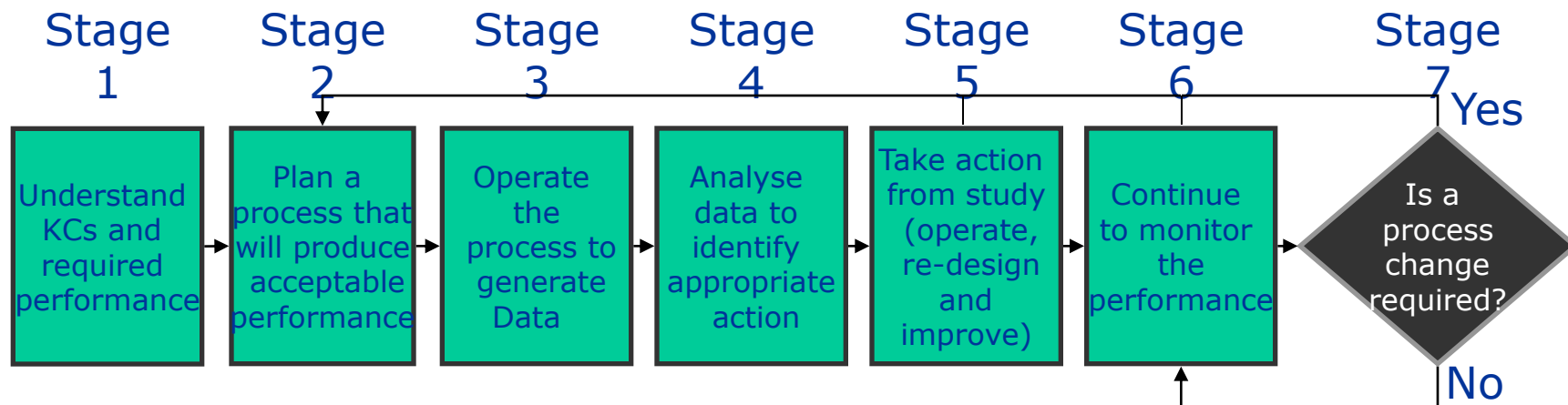
## Stage 7 -Is a process change required?

- If a change occurs (continued):
  - If change is generated by - or associated with - a location change (e.g. work transfer) perform a full FAI where the new production takes place
  - Compare new production process (tools, process steps, inspection methods, etc...) to old production process and ensure all possible changes are analysed together with their impact on final product
  - Compare last article and first article for quality
  - Then, do not forget to perform the associated Process Reproducibility Review

“To know more about relation between FAI and 9103, go to stage 3”

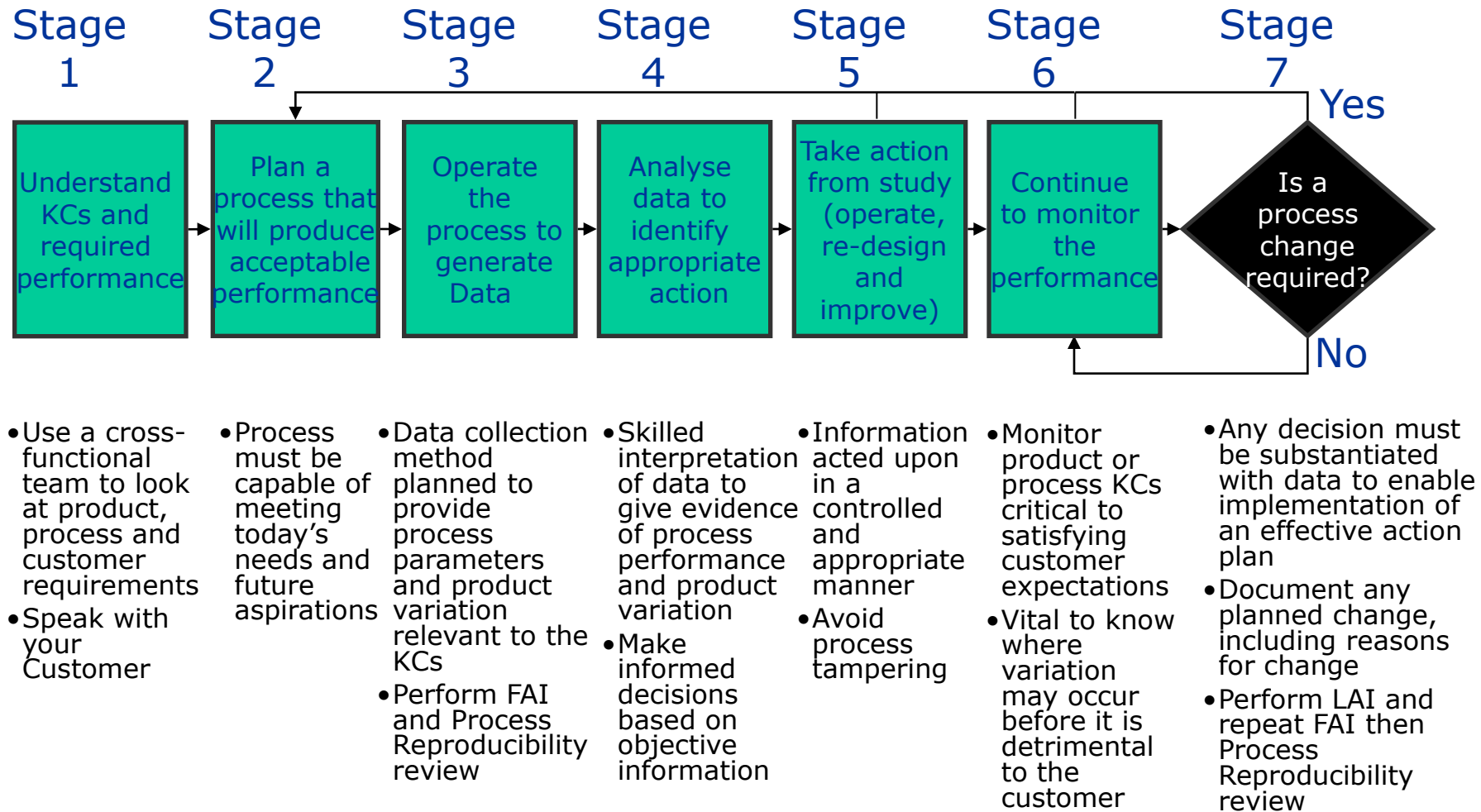
# 9103: Summary & Key Factors of Success

## ■ 9103 - Variation Management of Key Characteristics

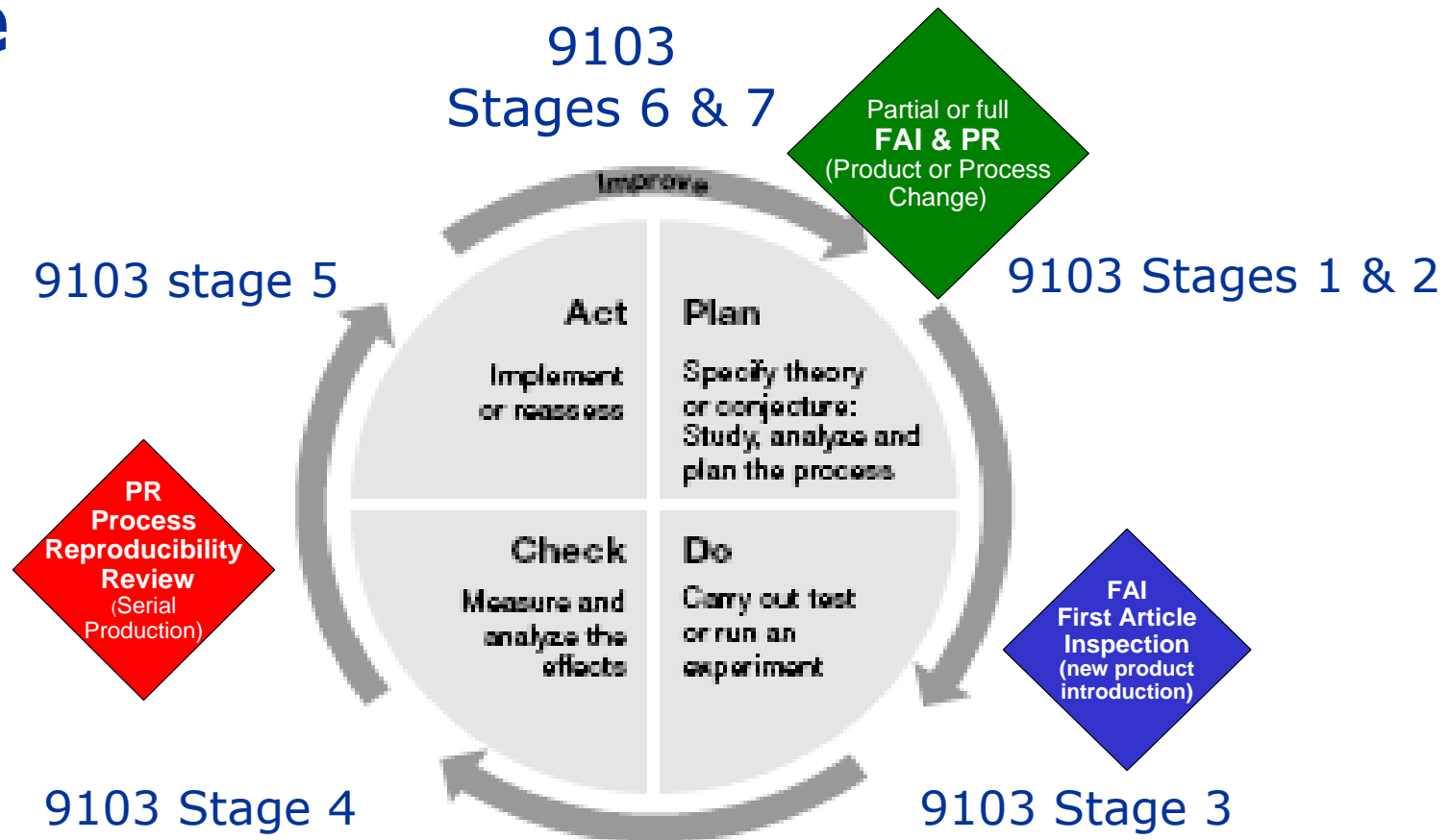


9103 Summary and Key factors of success

# 9103 - Variation Management of Key characteristics - Summary of actions

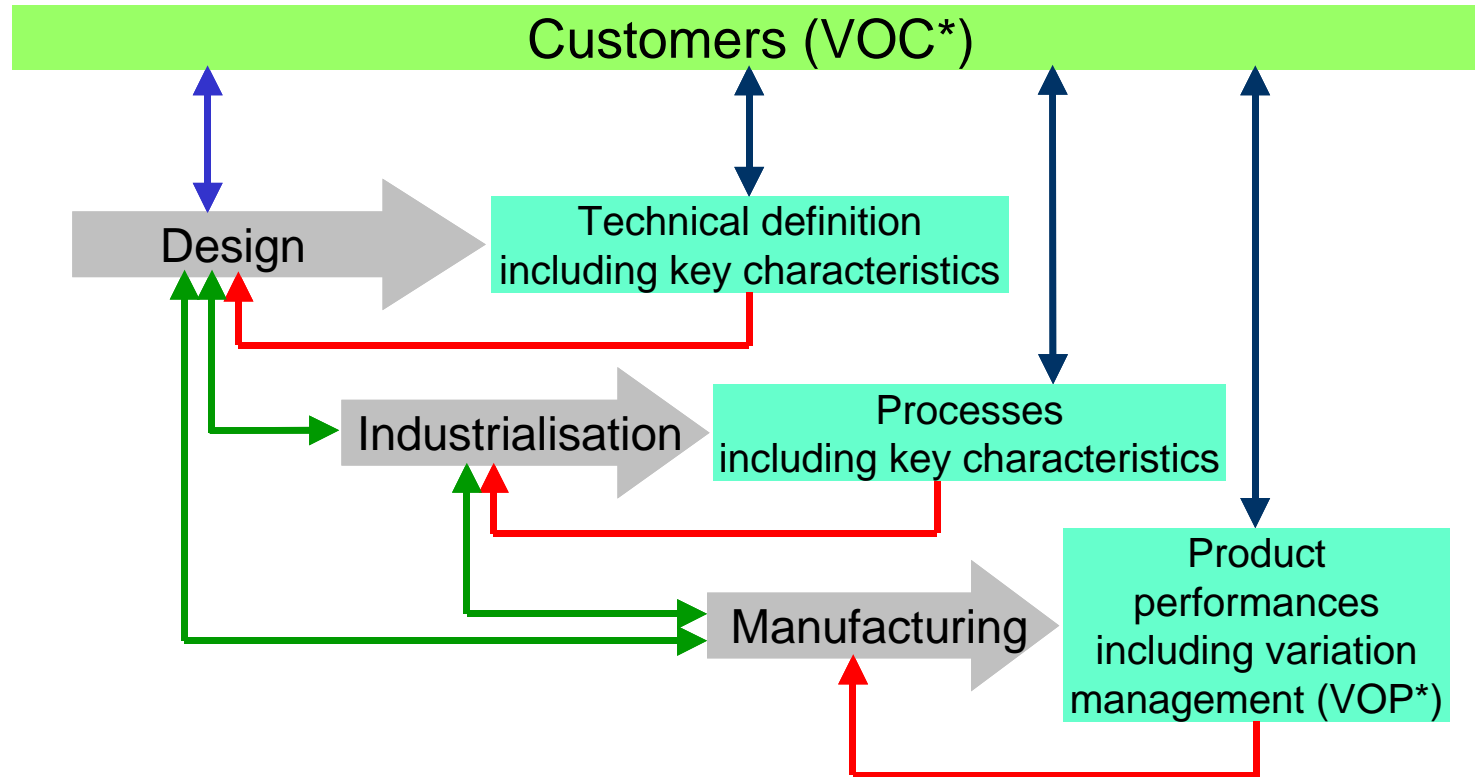


# 9103 stages in relation to FAI (9102), Process Reproducibility and PDCA cycle





# 9103 key factors of success...



Effective variation Management of Key Characteristics requires permanent Communication and Data Exchange between all Actors

\* VOC = Voice of Customer VOP = Voice of the Process

# 9103 key factors of success...

- Manage Key characteristics during all life of the program, in particular when introducing a change
- Involve all concerned functions
- Focus on key characteristics and associated processes... but don't forget the others!
- Feedback from manufacturing & supply chain to engineering : "Close the loop of information"
- Record all what you do... and keep history (knowledge capture):
  - Potential loss of experience during the program life
  - When KCs are selected (at start of the program or when KCs change), reasons for their selection should be recorded
  - If certain KCs are thought to be no longer a priority, they can be removed. In that case, the reasons for their deletion must be recorded

To be flown down internally and within Sub-Tiers